

**H & J Smith Holdings Limited**

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To whom it may concern

On behalf of H&J Smith, we offer support to the HWCP Management inner-city redevelopment project in Invercargill. The Inner City needs a significant redevelopment for the future customers of Invercargill who are seeking an international standard shopping, dining and community experience, such as the exciting development proposed by HWCP Management.

H&J Smith is a privately owned regional department store group with stores throughout the lower South Island. Established in 1900 as a drapery store in Invercargill the company is a Southland icon, regarded for its progressive nature and commitment to serving the communities in which it operates. The Invercargill Department Store with over 12,000 sqm of retail space is adjacent to the proposed HWCP Management Development.

H & J Smith has been involved in the redevelopment options for the Inner City in conjunction with the Invercargill City Council, for many years, and the HWCP Development is the outcome of the broad business and community engagement in which H & J Smith has played a part. As a long term Inner City trading entity, H & J Smith has provided significant input from a retail perspective into the creation of the proposed Inner City development over the years, and are excited to support HWCP drive this development to fruition for Invercargill.

As a leading retailer and committed to Southland, we see this development is critical to the rejuvenation of the inner city and together with H&J Smith, this development will provide a vibrant and compelling retail offering for Southlanders and the increasing number of visitors to our region. This new precinct while creating a heart for Invercargill will also give other retailers and businesses the confidence to invest, providing a positive flow on effect for the city.

With kind regards

Yours sincerely



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