

NOTICE OF MEETING

Notice is hereby given of the Meeting
of the Finance and Policy Committee
to be held in the Council Chamber, Frist Floor,
Civic Theatre, 88 Tay Street, Invercargill on Tuesday
19 November 2024 at 3.00 pm

Cr L F Soper (Chair)
Mayor W S Clark
Cr A J Arnold
Cr R I D Bond
Cr G M Dermody
Cr T Campbell
Cr D J Ludlow
Cr I R Pottinger
Cr B R Stewart
Rev E Cook
Mrs P Coote

MICHAEL DAY CHIEF EXECUTIVE

Finance and Policy Committee - Public

19 November 2024 03:00 PM

Public Excluded Session

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1.	Apolo	ogies	
2.	Decla a.	Members are reminded of the need to stand aside from decision-making when a conflict arises between their role as an elected representative and any private or other external interest they might have.	
	b.	Elected members are reminded to update their register of interests as soon as practicable, including amending the register at this meeting if necessary.	
3.	Publi	c Forum	
	3.1	Emergency Management Southland Presentation - Regional Civil Defence Group Plan - Mr Douglas Marshall	
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5.	2024	/2025 Quarter One Performance (A5605694)	12
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Public Excluded Session

Moved , seconded that the public be excluded from the following parts of the proceedings of this meeting, namely:

- a) Minutes of the Public Excluded Session of the Finance and Projects Committee Meeting Held on 17 September 2024
- b) Financial Update as at 30 September 2024
- c) ICHL 2024/2025 Quarter One Performance

The general subject of each matter to be considered while the public is excluded, the reason for passing this resolution in relation to each matter, and the specific grounds under section 48(1) of the Local Government Official Information and Meetings Act 1987 for the passing of this resolution are as follows:

General subject of each matter to be considered

a) Minutes of the Public Excluded Session of the Finance and Projects Committee Held on 17 September 2024

Reason for passing this resolution in relation to each matter

Section 7(2)(a)

Protect the privacy of natural persons, including that of deceased natural persons

Section 7(2)(h)

Enable any local authority holding the information to carry out, without prejudice or disadvantage, commercial activities

Section 7(2)(i)

Enable any local authority holding the information to carry on, without prejudice or disadvantage, negotiations (including commercial and industrial negotiations)

Ground(s) under Section 48(1) for the passing of this resolution

Section 48(1)(a)

That the public conduct of this item would be likely to result in the disclosure of information for which good reason for withholding would exist under Section 7

b) Financial Update – as at 30 September 2024

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MINUTES OF FINANCE AND POLICY COMMITTEE MEETING, HELD IN THE VICTORIA ROOM, CIVIC THEATRE, 88 TAY STREET, INVERCARGILL ON TUESDAY 17 SEPTEMBER 2024 AT 3.00 PM

Present: Cr L F Soper (Chair)

Mayor W S Clark Cr A J Arnold Cr T Campbell Cr G M Dermody Cr D J Ludlow Cr B R Stewart

Rev E Cook - Māngai - Waihōpai

Mrs P Coote – Kaikaunihera Māori – Awarua

In Attendance: Cr P M Boyle

Cr S J Broad

Mr M Day - Chief Executive

Ms E Moogan – Group Manager – Infrastructure

Mrs P Christie - Group Manager - Finance and Assurance

Mrs T Hurst - Group Manager - Community Engagement and

Corporate Services

Mr R Capil – Group Manager – Community Spaces and Places Mr J Shaw – Group Manager - Consenting and Environment

Mr A Cameron - Chief Risk Officer

Ms R Suter – Manager – Strategy and Policy

Ms A McDowell – Corporate Analyst Mr J Botting – Manager Financial Planning Mrs S Roberts – Manager Financial Services

Ms L Knight – Manager – Strategic Communications Mr G Caron – Digital and Communications Advisor Mrs L Williams – Team Leader – Executive Support

Ms D Hallas – Executive Support

1. Apologies

Cr Pottinger and Cr Bond

Moved Cr Stewart, seconded Rev Cook and **<u>RESOLVED</u>** that the apologies be accepted.

2. Declaration of Interest

Nil.

3. Public Forum

Nil.

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4. Minutes of the Meeting of the Finance and Policy Committee held on Tuesday 23 July 2024

A5464749

Moved Cr Ludlow, seconded Cr Campbell and **RESOLVED** that the Minutes of the Finance and Policy Committee held on Tuesday 23 July 2024 be confirmed.

5. Performance Report for the Year Ended 30 June 2024

A5503333

Note: This is Agenda item 6.

Ms Chami Abeysinghe – Chief Executive Great South spoke to the Great South section of the report.

Great South had nine KPI's for 2023/24, five of which had been achieved. These covered the following areas; regional economic development, tourism development, business development and regional events.

Regional economic development included support for tourism, aquaculture, and hydrogen. Meridian Energy had paused its hydrogen project for the time being, but a feasibility report had been presented to Meridian to show the benefit of building in this region.

Seven opportunities papers were prepared and presented to the different councils throughout the region, providing the foundation for the regional story. For regional business development there were five KPI's but only one was achieved. Most business engagements were with small business owners. Regional tourism development achieved good results from the media and Koru magazine tourism operators to promote Southland.

In regional events, 39 events were supported overall with 16 driving overnight visitation. 8 events were secured for 2024/25. In addition, 24 business events had been secured in the next two to three years. Overnight and business events had higher visitor spend with hotels, retail and restaurants.

Great South Statement of Intent KPI's for 2023-2024 - 12 of 16 KPI's were achieved. Achievements included:

- Completing the restructure which had reduced staff and provided a more targeted focused.
- 17 cruise ships went through Bluff during November 2023 to February 2024 with 40% of passengers moved around the region bringing more than \$600,000 to the economy.
- Ocean Beach Manaaki, NZ Abalone, Kelp Blue and Bluff Distillery. It was noted that the Bluff Distillery had opened last year, and had won international awards for its gin.

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 Great South had won two awards recently for best Integrated Strategy from Economic Development New Zealand Awards night and Regional Sustainability Program from Business South.

A question was raised on the significance of the business mentor program and how this had affected small business and it was commented that it was probably not fit for purpose and where the focus should be. Minister Andrew Bayley would visit Southland in the coming weeks.

A query was raised about the promotion of events in the Southland district, and where to find the information. It was responded that the information could be found on Southland NZ events online and the performance of the website online. Tourism was a priority and more promotion was required.

A question was raised about the cruise visitors to Bluff and having something to keep cruise passengers in the town and off buses, and that there was a need for tours around the town. A question was raised on timing of cruise ships over the Christmas / New Year period noting that additional people coming into the region over this period could add strain.

Collaborating with the Southland Engineering and Manufacturing Cluster and Tiwai and noted that there would be opportunities for further engineering, and aquaculture.

The Chair thanked Ms Abeysinghe for her presentation.

Ms Adina McDowell and Mr Jaimee Botting presented the remaining aspects of the report.

The levels of service in 2023-2024 had been steady with 70 of the 99 performance targets met including water, stormwater and waste. There had been a slight decline in kerbside recycling and waste volume. Council would continue to focus on educating the community on kerbside waste and recycling.

Visitor numbers to other Council facilities had continued to increase including parks and Splash Palace which had exceeded expectations for the 2023-2024 year-to-date. Library visitor numbers had decreased slightly but satisfaction on the levels of service remained high. The residents survey continued to see positives in Council facilities and the feedback from the community had been extremely encouraging that Council facilities were delivering the level of service that was expected by the community and back to precovid levels.

Council had a net operating deficit of \$13 million, which was \$0.2% million higher than the previous year. There had been an increase in employee expenses and a change to the annual leave policy, after four years of service granting five weeks annual leave. Other cost factors were increased including contractor costs and maintenance.

A query was raised on the increase in annual leave cost. It was explained that during the year annual leave entitlement increased from four weeks to five weeks for those staff that had been employed for four years rather than six years which had been the previous internal policy.

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A question was raised on community awareness with change in behaviour for recycling and waste education programme. This was a strong indicator on waste management and changes in contamination. More information and knowledge should be put to the community.

Moved Cr Ludlow, seconded Cr Dermody and ${\hbox{\it RESOLVED}}$ that the Finance and Policy Committee:

- 1. Receives the report "Performance Report for the year ended 30 June 2024".
- 2. Notes 70 of 99 measures (71%) of the level of service performance were achieved for the year ended 30 June 2024, compared to 71/99 (72%) in 2022/2023 and 63/99 (64%) in 2021/2022.
- 3. Notes the draft net operating deficit for the year ended 30 June 2024 is \$13.0 million.
- 4. Notes the capital programme to 30 June 2024 has delivered \$48.9 million. This represents 97% of forecast and 86% of the planned programme in the Annual Plan.
- 5. Notes the performance report contains provisional results for the year and is not the draft annual report. Year-end review and adjustments including selected asset revaluations and Council's share of WasteNet are still to be reflected.

6. Financial Update – September 2024

A5521691

Note: This is Agenda item 5.

Mr Jaimee Botting and Ms Stephanie Roberts presented the report.

The current net debt balance as of 31 July 2024 was \$79 million. The movement during the period was the repayment of the ICHL loan for \$18 million. This was put on a short-term deposit to match the maturity of the borrowing from LGFA, with a slight difference of 0.4% interest rates giving \$2,500 cost.

Comparisons from other councils of similar size to Invercargill were provided for borrowing, noting the difference in rates and population generating more revenue. It was noted that when comparing these figures for each council these were based on their Long-term Plans.

Regarding sensitive expenditure and debt management, clarification was given on the amount of \$10,656, this was for a two-month subscription for NZLGA and the full annual subscription was \$63,763.

A query was raised on the costs of the events for the citizenship ceremony at the Civic Theatre, these additional costs were from catering and cleaning. The venue activity revenue targets still needed to be met, while Council was using the space, they could not rent out space to generate revenue from public bookings.

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Council had a self-imposed level of borrowing from LGFA set at 180% of revenue which could be used by the net debt and not the borrowing. There was a \$127.4 million debt ceiling as of July 2024. Council could go to the 250% borrowing from LGFA but would need to change the Financial Strategy.

Moved Cr Dermody, seconded Rev Cook and $\underline{\textit{RESOLVED}}$ that the Finance and Policy Committee:

- 1. Receives the report "Financial Update September 2024".
- 2. Notes the current state of Council finances.
- 3. Notes the current net debt and treasury position.
- 4. Notes that it has reviewed the sensitive expenditure listing provided.

7. Unbudgeted Expenditure Request to Support Council Operations A5536120

Mrs Trudie Hurst presented the report.

Staff were seeking additional funds of \$265,000 for People and Culture to fund specialist human resource expertise and recruitment due to increased demand for services.

The Human Resource Information System project (HRIS) was currently underway and was expected to be live from May 2025.

It was clarified that the training and travel costs had decreased year on year.

A question was raised on the annual leave entitlement increase from four to five weeks after four years of service and how this was approved. It was explained this was within the Chief Executive delegation to approve this change.

It was discussed that the request for the unbudgeted expenditure needed to be approved however the funding needed to be found from internal savings or budget reallocation, this led to a change in the resolution.

Moved Mayor Clark, seconded Cr Ludlow and ${\hbox{\it RESOLVED}}$ that the Finance and Policy Committee:

 Receives the report titled "Unbudgeted Expenditure Request to Support Council Operations.

Recommends to Council

2. To approve an increase to the People and Culture 2024/2025 financial year operational budget of \$265,000, to come from existing funding. Noting should this not occur there could be an indicative rating increase of 0.02% to be included in the 2025/2026 Annual Plan to cover loan costs.

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3. Notes that Council will continue to receive reports on Health and Safety through the Risk and Assurance Committee. Those reports will include the impact of this intervention.

8. Public Excluded Session

Moved Cr Ludlow, seconded Cr Campbell and **RESOLVED** that the public be excluded from the following parts of the proceedings of this meeting, with the exception of Mr Grant Lilly – Chair, and Mr Stuart Harris – Chief Executive of Invercargill Airport Limited namely:

- a. Minutes of the Public Excluded Session of the Finance and Policy Committee Meeting Held on 23 July 2024
- b. Financial Update as at 31 July 2024
- c. Our Council Programme Update
- d. Verbal Update Invercargill Airport Limited

The general subject of each matter to be considered while the public is excluded, the reason for passing this resolution in relation to each matter, and the specific grounds under Section 48(1) of the Local Government Official Information and Meetings Act 1987 for the passing of this resolution are as follows:

General subject of each matter to be considered

 a. Minutes of the Public Excluded Session of the Finance and Policy Committee Meeting Held on 23 July 2024

Reason for passing this resolution in relation to each matter

Section 7(2)(h)

Enable any local authority holding the information to carry out, without prejudice or disadvantage, commercial activities

Section 7(2)(i)

Enable any local authority holding the information to carry on, without prejudice or disadvantage, negotiations (including commercial and industrial negotiations)

b. Financial Update – as at 31 July 2024

Section 7(2)(a)

Protect the privacy of natural persons, including that of deceased natural persons

Ground(s) under Section 48(1) for the passing of this resolution

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Section 7(2)(h)

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c. Our Council Programme Update

Section 7(2)(h)

Enable any local authority holding the information to carry out, without prejudice or disadvantage, commercial activities

Section 7(2)(i)

Enable any local authority holding the information to carry on, without prejudice or disadvantage, negotiations (including commercial and industrial negotiations)

d. Verbal Update – Invercargill Airport Limited

Section 7(2)(h)

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There being no further business, the meeting finished at 5:53 pm.

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2024/2025 QUARTER ONE PERFORMANCE

To: Finance and Policy Committee

Meeting Date: Tuesday 19 November 2024

From: Patricia Christie, Group Manager – Finance and Assurance

Approved: Michael Day - Chief Executive

Approved Date: Thursday 14 November 2024

Open Agenda: Yes

Purpose and Summary

This report provides the Finance and Policy Committee with an overview of performance, including financial performance for Quarter One.

Recommendations

That the Finance and Policy Committee:

- 1. Receives the report "2024/2025 Quarter One Performance"
- 2. Notes that 81 of 113 (72%) of the performance measures are either met or on track, 21 are being monitored (19%) and three (3%) will not be able to be met in 2024/2025. This compares to 74% in Quarter One of the previous financial years.
- 3. Notes eight of the 17 activities' net operating financial performance were lower than budget at the end of September 2024.
- 4. The performance report contains provisional results and these may change as more data is accumulated throughout the year.

Recommends to Council:

5. To approve the budget changes outlined in the Schedule of changes to the plan (budget) in the Quarter One Performance Report (A5613650).

Background

The Quarterly Performance Report provides a snapshot of performance in service delivery, including financial performance which underpins this delivery.

As part of the development of the Long-term Plan, Levels of Service and Key Performance Indicators have been updated and this is the first report which reports against this new structure.

In addition, the format of financial reporting has been revised. From this financial year, Council will report Adjusted Plan figures rather than Forecasts. This will assist in providing greater transparency and clarity as to how agreed budget changes have been made to plan and how actuals are tracking against the Adjusted Plan.

Issues

Management of the business

At a high level there are a number of key metrics across performance to particularly consider.

- Service performance at the end of Quarter One, 93% of performance measures set by Council¹ are on track or being monitored, noting that these results are provisional and may change as more data is accumulated throughout the year. This is against an annual target of 80%
- Capital programme delivery 47% of the budgeted capital programme for Quarter One
 has been delivered, noting that Quarter One is traditionally slower as programmes are
 contracted and brought on line. The Quarter One capital delivery equates to 7% of the
 annual capital expenditure budget. capital programme delivery
- Financial performance At the end of Quarter One, operational budgets are within +8.7% of the Long-term Plan (+ Additional budget decisions). This is against a target of +/- 5%.

Service performance

The 2024–2034 Long-term Plan identified 40 levels of service and 113 measures against which performance would be measured for its activities. The levels of service identify areas of performance Council wanted to provide to its community and the measures are performance indications as to whether the levels of service have been achieved.

Of the 40 levels of service, 26 (65%) are on track to be met in 2024/2025, eleven (28%) are being monitored as potential risks and two (5%) will not be met.

Of the 113 performance measures, 81 (72%) are on track to be met, slightly lower than Quarter One of 2023/2024 (74%).

There are a further 21 measures which are currently being monitored as potential risks (19%), and three which cannot be met this year – one requires 100% delivery (which has not been met in Quarter One) and the remaining two relate to public visits to Te Pātaka Taoka Southern Regional Collections Facility.

¹ As opposed to those set by DIA

Two performance measures were not planned to be and will not be reported in 2024/2025 – annual number of Te Unua Museum of Southland users and voter participation.

Satisfaction

There is a decline in satisfaction across a number of areas. Satisfaction is a complex multifactor indicator which reflects a large number of underpinning trends, including direct experience, word of mouth, experience v. level of expectation which change over time, background levels of general satisfaction, weather/ seasonal factors and many other things!

The analysis provided in the report provides input on identified changes in the qualitative comments which are provided by the community. By definition this granular information has a lower level of statistical certainty but nonetheless provides important insights. Some key points from this quarter:

- Comments on parks satisfaction suggest low mow continues to be a driver, as well as known areas where further investment is being asked for e.g. toilets. Now that this cost saving measure has been removed, satisfaction should hopefully begin to increase.
- Feedback on libraries suggests that the ongoing lower level of investment in library books is beginning to impact satisfaction as percentage of newer stock declines
- Feedback on Splash Palace suggests satisfaction is driven by a range of different factors, some of which relate to known maintenance issues/ service expansion needs – layout/ changing rooms – which are planned in the programme to be addressed. There is also a relatively small sample for Quarter One.
- There are new satisfaction measures in the venue areas. Satisfaction with Rugby Park and Scottish Hall is lower the former likely due to known issues and the second believed to be related to the small sample.
- Comments on the democratic process reveal a clear shift with more saying their dissatisfaction is linked to Council not listening and fewer saying that they were not aware consultation was happening.
- There is a new measure for public toilets satisfaction is largely linked to cleanliness and availability of facilities. There were also some issues with broken hand driers.
- The new measure for users of Regulatory Services shows a higher level of satisfaction than the target 71% are satisfied with services from building and records services and 84% with the building and resource consent processes.

He Waka Tuia satisfaction in contrast has increased. This follows a period where tablets were available on site and this is going to be an opportunity provided across other facilities on a rotating basis. The extent to which this impacts satisfaction will be monitored.

It is important to note that despite satisfaction declines in some areas, visitor numbers are holding up across all leisure, recreation and wellbeing services. While not a KPI, numbers of submissions to consultations/ social media engagement also remains steady or increasing.

New measures

A range of new measures have been introduced in order to attempt to provide more targeted useful monitoring data to management and Council. Here are some highlights from the new measures:

 A range of refined measures for Solid Waste have been introduced. These are on track to be delivered with the exception of one which is being monitored.

- A range of new Venues and Events Services Activity KPIs have been introduced shifting
 the focus on the types of clients hiring the venues rather than the events held. Ten of the
 21 measures are on track to be achieved, with the remaining continuing to be
 monitored.
- The new measures for Corporate Services are all on target 98% of Requests for Service are being dealt with and 93% of suppliers are being paid on time. The call centre has been available 100% of the time and in face services in Invercargill and Bluff available the target time.
- Five of the seven Property Services measures are on target. The remaining two, relating to the use of public toilets, are being monitored.
- The new measures for investment property are all on target. Net interest income is being monitored due to the ICL advance balance decreasing during Quarter One and therefore reducing the interest received.

Other highlights

At the end of Quarter One, there were approximately 5,000 more public transport users compared to the same period in 2023/2024. Satisfaction with the quality of the bus service as well as price is on track to be achieved, however should subsidised fares be removed, this is likely to impact on the results.

The Community Wellbeing Fund continues to gain popularity, with 24 projects receiving support in Quarter One. This is the highest number of projects supported in a quarter since the 2021/2022 financial year.

100% of building consents have been issued on time in Quarter One. While usually in the high 90s, this is a first for the activity across the last five years. 279 building consents and 40 non-notified resource consents have been issued within statutory timeframes. 100% of LIMs, food licenses and alcohol licencing have also been issued within target timeframes.

Financial Performance

For the three months to 30 September 2024, excluding depreciation, the Council had a net operating surplus of \$5.3 million. This is \$0.4 million lower than budget (\$4.9 million). Including depreciation, Council had a net operating deficit for the quarter of \$6.0 million, this is \$0.3 million lower than the \$6.3 million deficit budgeted and \$0.7 million lower than the same period last year.

Total revenue for the quarter was \$28.4 million, lower than budget by \$0.6 million and higher than last year by \$1.8 million.

Total expenditure for the quarter was \$34.4 million, lower than budget by \$0.8 million and higher than last year by \$1.1 million.

Net Operating Financial Performance

From an activity view, eight of the 17 activities' net operating financial performance were lower than budget. These include:

- Water Water usage billing is lower as a number of customers are using their annual free allowance. The first quarter was invoiced in October.
- Aquatic Services Lower revenue from general admission charges was received during the first three months
- Elderly Person Housing Increased maintenance due to high turnover of tenancy, and associated refurbishment costs. This is expected to even out across the year.
- Libraries Minor variance linked to depreciation and staff vacancies this is expected to return to budget levels as the year progresses
- Public Transport Contract timing means that no NZTA subsidy claim has been submitted during quarter one, this will commence in the next quarter, which will bring the activity back towards alignment with budget.
- Venues and Events Services Operational costs are higher than budget, this is timing and expected to be back in alignment quarter two.
- Democratic Process Net over-spend for quarter one was driven by the phasing of grant disbursements which will correct by year end.
- Regulatory Services Revenue is lower than budged as a result both of lower building consents and reduced levels of parking infringement revenue. The Parking Control Bylaw 2024 has aligned parking infringement types and volumes are expected to return to normal.
- Property Services The main driver of the deficit was the one-off costs for CAB 1st & 3rd floor upgrades
- Corporate Services Staff costing allocated to Our Council projects has been lower for the quarter due to delays in the project timelines and staff vacancies. This is expected to recover in the next quarter.

Change in policy on accrual

As Council is aware, a change in accounting practice has been implemented from December 2023, moving from an accrual basis, to an invoice processed focus. Under an invoice processed focus invoices for work completed in September will be received and paid in the following month October. As a consequence, Quarter One typically has lower expenditure as only two months includes the full costs. However, at year-end accruals are completed in June, as part of the Annual Report process, to ensure all the costs show in the correct financial year. Therefore, the last quarter typically has higher expenditure as it includes four months of full costs. The budgets have been phased to reflect this, with lower expenditure budgets in July and higher expenditure budgets in June.

The invoices being paid in the following month would have been previously accrued and captured within the month the work incurred. Moving to an invoice process focus will reduce the number of manual accruals processed at the end of each month, and the following benefits will be gained:

- Improve the efficiency of the finance team's time by reducing time processing data and more focus on "adding value" activities.
- Management information will become cleaner with the removal of transaction ledger noise and will help identify areas where invoices have not been received easier.
- Cashflow forecasting will also improve as the forecast will remove the delay from when the work has been done and focus on when the invoices are ready for payment.

Some of the variances within this report are due to this change in treatment. Over the coming year, continued revision to phasing will be completed. This phasing will also be applied to next years' Annual Plan numbers for a better comparison. The exceptions to this are finance

revenue and expenses (principally interest), as well as salary and wages costs as these transactions fluctuate during the year due to when financial instruments mature and when employee leave is taken. Most other revenue and expenses are consistent throughout the year, therefore are easier to adapt to the new treatment. There is no impact on the year-end figures as a full accrual process will still be competed in the month of June for the annual report.

Capital Delivery

Capital expenditure of \$6.2 million (47%) has been spent for the three months to September 2024 which is lower than budget by \$7.6 million and is on the same level with last year spent. While overall the programme is slower than budget, capital contracting is traditionally slower in quarter one and there is an expectation that delivery will increase over the remainder of the year, particularly with larger projects underway including Project 1225, Esk Street West and the completion of Branxholme Pipeline.

The increase to the Museum build and experience budget as a result of our recent consultation, will be included in the December 2024 report.

Roadmap to Renewal Projects

The first consent for Te Unua Museum of Southland has been approved and at the time of this report, construction has started.

As at 30 September 2024, over fifteen locations have been prepared and cameras installed as part of Stage One of CCTV. The whole of Stage One is expected to be live and in operation in early 2025.

Both sea pontoons have been launched and Stage Two of the Bluff Boat Ramp Renewal is now underway with planning for a toilet facility and fish processing station.

Budget Changes

A number of capital budget changes have also been identified and approval is sought for these changes. These changes reflect budget that was not expended in the last year and ensures that for these multi-year projects the project budget is unchanged.

Capital Project	\$000	Reason
Branxholme supply main renewal	- 899	To maintain an unchanged
Alternative water supply - New supply source	+ 526	total project life budget, an
Treatment Facilities - Bluff consent renewals	- 207	adjustment to the budget in this year is required for any
City Streets - Esk Street West (Roadmap)	+ 233	over or under spend from the
Bluff Boat Ramp - Stage 1 - Jetties (Roadmap)	- 418	previous year. This
City Centre Masterplan Urban Play (Roadmap)	- 55	adjustment is only done for
Bluff Hill active recreation hub carpark redevelopment	+ 606	capital projects with a set budget and lifespan i.e. Roadmap and Strateaic
Surrey Park grandstand renewals (Roadmap)	+ 300	projects.
Civic Administration building - Redevelopment	+ 182	1 2 2 2 2 2
Rugby Park building - Main stand strengthening	+ 101	
Our Council (Business Enhancement) Programme	+ 550	

Capital Project	\$000	Reason
CCTV - establishment (Roadmap)	+ 1,065	Works on project are now expected to be completed in the current year instead of over three years. Total project costs remain unchanged.
Pipe Network - General renewals	+ 605	Mersey Street rising main pipe duplication project to be started a year ahead of plan. Total project costs remain unchanged.
	+ 2,589	

In addition there is also a change to depreciation following the finalisation of capital work in process, and asset values post the revaluation of 3 waters assets.

Next Steps

The Quarter Two Performance Report will be brought to the Finance and Policy Committee in March 2025.

Attachments

- 1. 2024/2025 Quarter One Performance Report (A5613650)
- 2. Roadmap to Renewal (A5630391)

A5613650





PERFORMANCE REPORT

As at 30 September 2024





Contents

Traffic Light Colour Key & Report Guide

1 Council Performance Summary Non Financial Performance

Financial Performance
Capital Delivery Performance

2 Activity Performance Water

Sewerage Stormwater Roading Solid Waste

Leisure, Recreation and Wellbeing Services

Corporate and Regulatory Services
Support of External Organisations

3 All Of Council Detail Non Financial Performance

Financial Performance

Capital Delivery Performance

Schedule of changes to plan (budget)

PERFORMANCE REPORT

As at 30 September 2024



Traffic Light Colour Key & Report Guide

Non Financial Performance

On target or achieved Being monitored Not achieved No measure available



Financial Performance

Less than 90%
Between 90% and 95%
Between 95% and 105%
Between 105% and 110%
More than 110%



Revenue

Positive variance (+) = YTD Actual income higher than budget

Negative variance (-) = YTD Actual income lower than budget

Positive variance (+) = Full year budget income lower than plan

Negative variance (-) = Full year budget income lower than plan

Capital Delivery Performance

Less than 90%
Between 90% and 95%
Between 95% and 105%
Between 105% and 110%
More than 110%



Expenses & Capital

Positive variance (+) = YTD Actual spend lower than budget

Negative variance (-) = YTD Actual spend higher than budget

Positive variance (+) = Full year budget spend lower than plan

Negative variance (-) = Full year budget spend higher than plan

Financial numbers

Plan = Year 1 of the Long-term Plan 2024-2034

Actual financial figures within the report for quarters 1, 2 & 3 are based on an invoices processed. It excludes work that may have been completed during the period but the invoice has not been raised.

Actual financial figures within the report for quarter 4 include but invoices processed and an accrual for work that may have been completed during the year but the invoice has not been raised.



Section 1 - Council Performance Summary

Non Financial Performance

Financial Performance

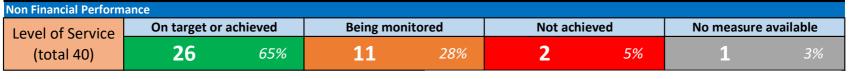
Capital Delivery Performance

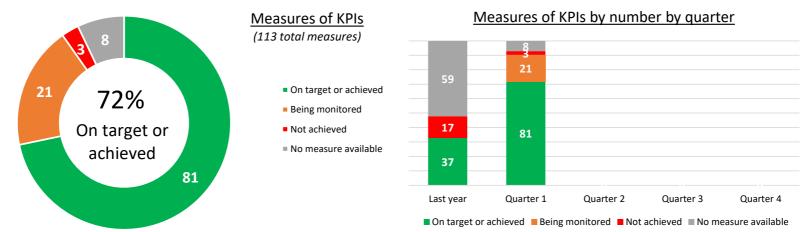
PERFORMANCE REPORT

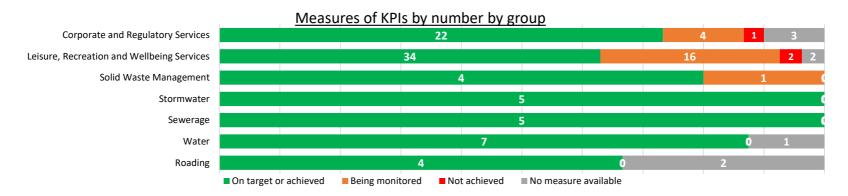
As at 30 September 2024



Council Summary







Council Summary

Non Financial Performance

The 2024–2034 Long-term Plan identified 40 levels of service and 113 measures against which performance would be measured for its activities. The levels of service identify areas of performance Council wanted to provide to its community and the measures are performance indications as to whether the levels of service have been achieved.

Of the 40 levels of service, 26 (65%) are on track to be met in 2024/2025, eleven (28%) are being monitored as potential risks and two (5%) will not be met.

Of the 113 performance measures, 81 (72%) are on track to be met, slightly lower than Quarter One of 2023/2024 (74%).

There are a further 21 measures which are currently being monitored as potential risks (19%), and three which cannot be met this year – one requires 100% delivery (which has not been met in Quarter One) and the remaining two relate to public visits to Te Pātaka Taoka Southern Regional Collections Facility.

Two performance measures were not planned to be and will not be reported in 2024/2025 – annual number of Te Unua Museum of Southland users and voter participation.

Satisfaction

There is a decline in satisfaction across a number of areas. Satisfaction is a complex multifactor indicator which reflects a large number of underpinning trends, including direct experience, word of mouth, experience v. level of expectation which change over time, background levels of general satisfaction, weather/ seasonal factors and many other things.

The analysis provided in the report provides input on identified changes in the qualitative comments which are provided by the community. By definition this granular information has a lower level of statistical certainty but nonetheless provides important insights. Some key points from this quarter:

- Comments on parks satisfaction suggest low mow continues to be a driver, as well as known areas where further investment is being asked for e.g. toilets. Now that this cost saving measure has been removed, satisfaction should hopefully begin to increase.
- Feedback on libraries suggests that the ongoing lower level of investment in library books is beginning to impact satisfaction as percentage of newer stock declines
- Feedback on Splash Palace suggests satisfaction is driven by a range of different factors, some of which relate to known maintenance issues/ service expansion needs layout/ changing rooms which are planned in the programme to be addressed. There is also a relatively small sample for Quarter One.

Council Summary

Non Financial Performance

- There are new satisfaction measures in the venue areas. Satisfaction with Rugby Park and Scottish Hall is lower the former likely due to known issues and the second believed to be related to the small sample.
- Comments on the democratic process reveal a clear shift with more saying their dissatisfaction is linked to Council not listening and fewer saying that they were not aware consultation was happening.
- There is a new measure for public toilets satisfaction is largely linked to cleanliness and availability of facilities. There were also some issues with broken hand driers.
- The new measure for users of Regulatory Services shows a higher level of satisfaction than the target 71% are satisfied with services from building and records services and 84% with the building and resource consent processes.

He Waka Tuia satisfaction in contrast has increased. This follows a period where tablets were available on site and this is going to be an opportunity provided across other facilities on a rotating basis. The extent to which this impacts satisfaction will be monitored.

It is important to note that despite satisfaction declines in some areas, visitor numbers are holding up across all leisure, recreation and wellbeing services. While not a KPI, numbers of submissions to consultations/ social media engagement also remains steady or increasing.

New measures

A range of new measures have been introduced in order to attempt to provide more targeted useful monitoring data to management and Council. Here are some highlights from the new measures:

- A range of refined measures for Solid Waste have been introduced. These are on track to be delivered with the exception of one which is being monitored.
- A range of new Venues and Events Services Activity KPIs have been introduced shifting the focus on the types of clients hiring the venues rather than the events held. Ten of the 21 measures are on track to be achieved, with the remaining continuing to be monitored.
- The new measures for Corporate Services are all on target 98% of Requests for Service are being dealt with and 93% of suppliers are being paid on time. The call centre has been available 100% of the time and in face services in Invercargill and Bluff available the target time.
- Five of the seven Property Services measures are on target. The remaining two, relating to the use of public toilets are being monitored.
- The new measures for investment property are all on target. Net interest income is being monitored due to the ICL advance balance decreasing during Quarter One and therefore reducing the interest received.

Council Summary

Non Financial Performance

Other highlights

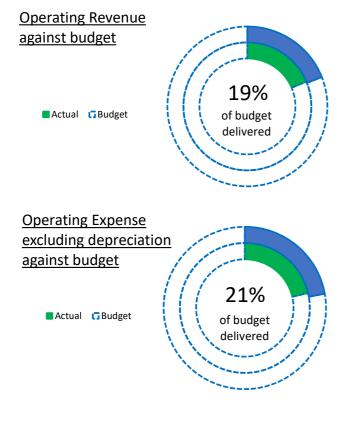
At the end of Quarter One, there were approximately 5,000 more public transport users compared to the same period in 2023/24. Satisfaction with the quality of the bus service as well as price is on track to be achieved, however should subsidised fares be removed, this is likely to impact on the results.

The Community Wellbeing Fund continues to gain popularity, with 24 projects receiving support in Quarter One. This is the highest number of project supported in a quarter since the 2021/2022 financial year.

100% of building consents have been issued on time in Quarter One. While usually in the high 90s, this is a first for the activity across the last five years. 279 building consents and 40 non-notified resource consents have been issued within statutory timeframes. 100% of LIMs, food licenses and alcohol licencing have also been issued within target timeframes.

Council Summary

Financial Performance							
YTD net operation	YTD net operating surplus/(deficit) excluding depreciation			Full Year Budget Surplus/(Deficit) excluding depreciation			
Actual	Budget	Variance	Budget	Plan	Variance		
\$5.3 million	\$4.9 million	\$0.4 million	\$43.9 million	\$43.9 million	\$0 million		



	I	
Net operating surplus	YTD Act vs Bud	Full Year Bud vs
By activity	Variance	Plan Variance
excluding depreciation	(\$000)	(\$000)
<u>Infrastructure</u>		
Water	- 95	-
Sewerage	+ 257	-
Stormwater	+ 315	-
Roading	+ 94	- 1
Solid Waste	+ 181	-
Leisure, Recreation and Wellbei	ng Services	
Aquatic Services	- 170	- 11
Arts, Culture and Heritage	+ 117	- 1
Elderly Persons Housing	- 46	-
Libraries	+ 71	- 3
Public Transport	- 266	-
Parks and Reserves	+ 279	- 20
Venues and Events Services	- 78	-
Corporate and Regulatory Servi	<u>ces</u>	
Democratic Process	- 60	- 6
Regulatory Services	- 92	- 23
Investments	- 12	+ 54
Property Services	- 53	-
Corporate Services	- 5	+ 65
Total ICC	+ 437	+ 54

Council Summary

Financial Performance

For the three months to 30 September 2024, excluding depreciation the Council had a net operating surplus of \$5.3 million. This is \$0.4 million better than budget (\$4.9 million). Including depreciation, Council had a net operating deficit for the quarter of \$6.0 million, this is \$0.2 million better than \$6.3 million deficit budgeted and \$0.7 million better than the same period last year.

Total revenue for the quarter was \$28.4 million, lower than budget by \$0.6 million and higher than last year by \$1.8 million.

Total expenditure for the quarter was \$34.4 million, lower than budget by \$0.8 million and higher than last year by \$1.1 million.

From an activity view, eight of the 17 activities' net operating financial performance were lower than budget. These include:

Water – Water usage billing is lower as a number of customers are using their annual free allowance and the first quarter was invoiced in October.

Aquatic Services – Lower revenue from general admission charges received during the first three months

Elderly Person Housing – Increased maintenance due to high turnover of tenancy and refurbishment costs, is expected to even out across the year.

Libraries - Minor variance and should return to budget levels as the year progresses.

Public Transport – No NZTA subsidy claim has been submitted during quarter one, this will commence in the next quarter.

Venues and Events Services – Operational costs have been running higher than budget, this is expected to be caught up in quarter two.

Democratic Process – Net overspend for quarter one was driven by the phasing of grant disbursements which will correct by year end.

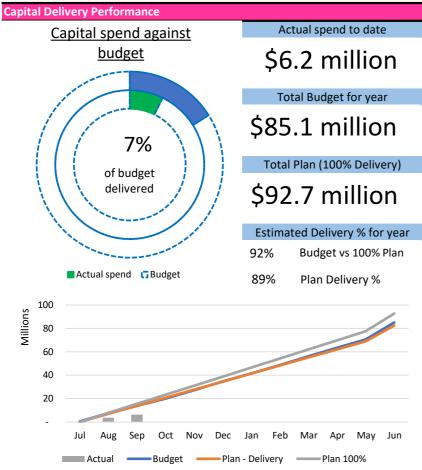
Regulatory Services – The Parking Control Bylaw 2024 has aligned parking infringement types and volumes are expected to return to normal. Building consent numbers continue to be low as a result of the economic downturn felt nationwide.

Property Services – The main driver of the deficit was the one off costs for CAB 1st & 3rd floor upgrades.

Corporate Services – Staff costing allocated to Our Council projects has been lower for the quarter due to delays in the project timelines and staff vacancies.

This is expected to recover in the next quarter.

Council Summary



Capital expenditure of \$6.2 million has been spent for the three months to September 2024 which is lower than budget by \$7.6 million and is on the same level with last year spent. While overall the programme is slower than budget, there is an expectation that delivery will increase over the remainder of the year, particularly with larger projects underway including Project 1225, Esk Street West and the completion of Branxholme Pipeline.

The additional capital expenditure for the Museum build and experience will be included in the December 2024 report.



PERFORMANCE REPORT

As at 30 September 2024

Section 2 - Activity Performance

Water

Sewerage

Stormwater

Roading

Solid Waste

Leisure, Recreation and Wellbeing Services Aquatic Services

Arts, Culture and Heritage

Elderly Persons Housing

Libraries

Public Transport

Parks and Reserves

Venues and Events Services

Corporate and Regulatory Services

Democratic Process Regulatory Services

Investments

Property Services

Corporate Services

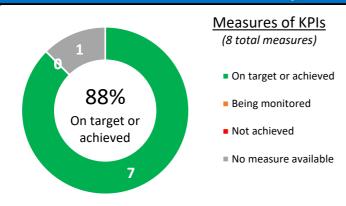
Support of External Organisations



Wai

Water

Non Financial Performance - Summary as at 30 September 2024

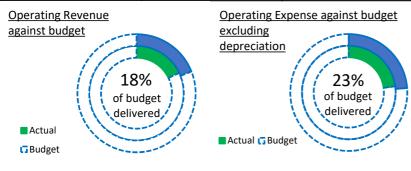


The Water Activity has had a positive start to the year and is on track to meet seven of the eight performance measures.

Following consultation earlier in 2024, an update to Performance Measure 1 (safety of drinking water) came into effect on 21 August 2024. Under the Non-Financial Performance Measures Rules 2013, Performance measure 1 (safety of drinking water) referred to the Drinking-water Standards for New Zealand 2005. These standards were repealed in 2022 and replaced by a new regulatory regime under Taumata Arowai. The intention of the changes was to remove references to the revoked 2005 standards and replace them with the equivalent measures in the new regulatory framework.

The Department of Internal Affairs is currently developing revised guidance for this new performance measure. This may impact on the way Council reports the performance measure in the future.

inancial Performance - Summary as at 30 September 2024							
YTD net operati	ng surplus/(deficit) excludi	ng depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation				
Actual	Budget	Variance	Budget	Plan	Variance		
\$1.0 millions	\$1.1 millions	-\$0.1 millions	\$7.7 millions	\$7.7 millions	+\$0.0 millions		

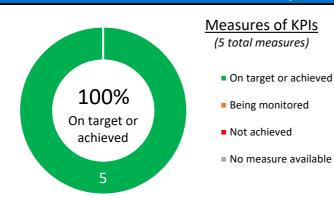


The Water Activity has continues to ensure the delivery of a safe supply of water to Invercargill and Bluff properties in 2024/25.

Waikeri

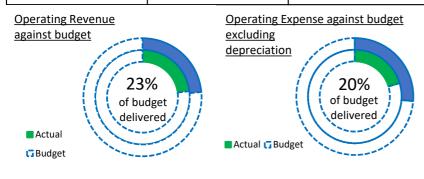
Sewerage

Non Financial Performance - Summary as at 30 September 2024



Sewerage Activity covers the pipes, pumping stations and treatment plants for the collection, treatment and disposal of sewage in order to enhance the health and wellbeing of Invercargill residents. The performance measures are set by the DIA, and have all been met in Quarter One.

Financial Performance - Summary as at 30 September 2024							
YTD net operati	ng surplus/(deficit) excludi	ing depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation				
Actual	Budget	Variance	Budget	Plan	Variance		
\$1.7 millions	\$1.4 millions	+\$0.3 millions	\$6.7 millions	\$6.7 millions	+\$0.0 millions		

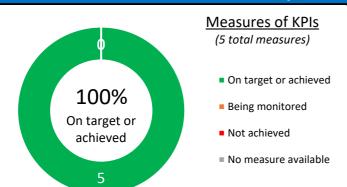


The Sewerage Activity covers the pipes, pumping stations and treatment plants for the collection, treatment and disposal of sewage in order to enhance the health and wellbeing of Invercargill residents.

Wai tupuhi

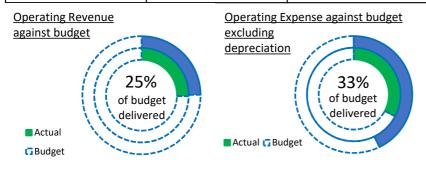
Stormwater

Non Financial Performance - Summary as at 30 September 2024



The Stormwater Activity ensures that Invercargill's rivers, streams and estuary are not adversely affected by stormwater contamination discharges. At the end of Quarter One, all measures are on track to be met.

Financial Perform	Financial Performance - Summary as at 30 September 2024						
YTD net operati	ng surplus/(deficit) excludi	ing depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation				
Actual	Budget	Variance	Budget	Plan	Variance		
\$0.8 millions	\$0.5 millions	+\$0.3 millions	\$3.9 millions	\$3.9 millions	+\$0.0 millions		

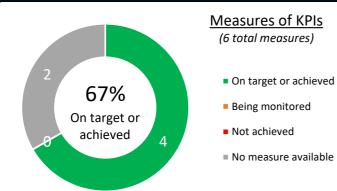


Stormwater Activity covers the network to manage stormwater within the city.

Ratonga rori

Roading Services

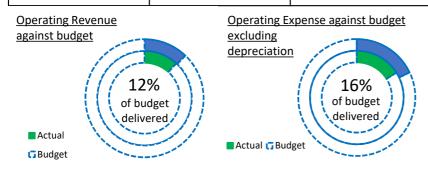
Non Financial Performance - Summary as at 30 September 2024



The Roading Activity is responsible for providing a safe, connected and accessible transport system within Invercargill city. All but one of the performance measurements are set by the DIA.

At the end of Quarter One, four measures are on track to be achieved. Data for two other measures will not be available until later in the year.

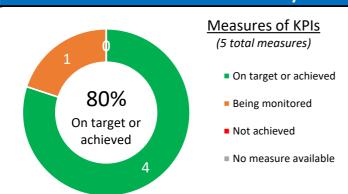
Financial Perform	inancial Performance - Summary as at 30 September 2024							
YTD net operati	ng surplus/(deficit) excludi	ing depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation					
Actual	Budget	Variance	Budget	Plan	Variance			
\$1.0 millions	\$0.9 millions	+\$0.1 millions	\$11.6 millions	\$11.6 millions	-\$0.0 millions			



Budget will be aligned to Waka Kotahi agreed spend and Council agreed rate funding allocaton for quarter two, phasing will also be matched to programmed works.

Solid Waste Management

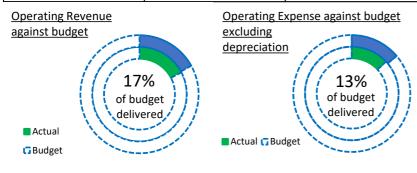
Non Financial Performance - Summary as at 30 September 2024



There was a notable reduction in waste volumes generated both in Invercargill and across the region in 2023/24, which may be attributed to economic conditions impacting on expenditure and consumption, thus waste generation. At the end of Quarter One, the amount of kerbside waste sent to landfill was higher than expected. However, it is too early to determine if this pattern will be continued or reversed for 2024/25. Over half of the region's waste (51%) is generated in the Invercargill region; approximately 13% is generated in the Gore District and 36% in the Southland District.

All other performance measures are on track to be met this financial year.

Financial Performance - Summary as at 30 September 2024						
YTD net operating surplus/(deficit) excluding depreciation			Full Year Budget Surplus/(Deficit) excluding depreciation			
Actual	Budget	Variance	Budget	Plan	Variance	
\$0.7 millions	\$0.5 millions	+\$0.2 millions	\$0.2 millions	\$0.2 millions	+\$0.0 millions	

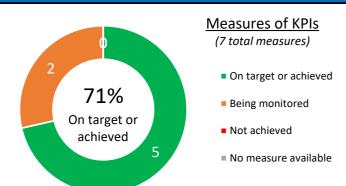


There was been a notable reduction in waste volumes generated across the region throughout 2023/24 in comparison to historic averages. This overall reduction in waste output may be attributed to economic conditions which resulted in reduced consumer expenditure and consumption, and thus waste generation. It is too early to determine if this pattern will be continued or reversed for 2024/25. However, WasteNet is continuing to educate the community to improve results. Source - https://environment.govt.nz/facts-and-science/waste/waste-statistics/

Leisure, Recreation and Wellbeing Services

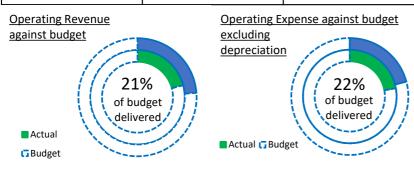
Aquatic Services

Non Financial Performance - Summary as at 30 September 2024



Aquatic Services is on track to meet five of its seven performance measures. The two measures being monitored are resident satisfaction and the number of unplanned pool closures.

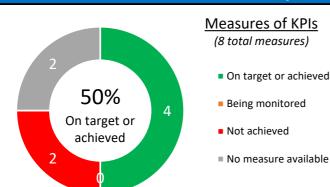
Financial Perform	inancial Performance - Summary as at 30 September 2024						
YTD net operati	ng surplus/(deficit) excludi	ng depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation				
Actual	Budget	Variance	Budget	Plan	Variance		
-\$0.0 millions	\$0.1 millions	-\$0.2 millions	\$0.0 millions	\$0.0 millions	-\$0.0 millions		



Quarter one revenue down on annual plan and same period last year, with more people purchasing memberships to keep cost down for frequent visitors which has reduced general admission costs. Higher seasonal expenses related to electricity and other fuels has been noted due to cooler months and expenses to reduce over summer. Subsidies associated with ILT school swimming are higher than forecast, however through November to January should be pulled back closer to budget, this expense is offset with the ILT grant funding received in February/March each year.

Arts, Culture and Heritage

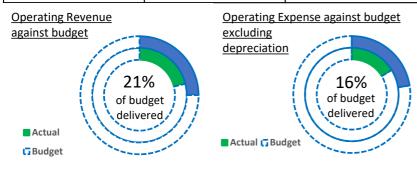
Non Financial Performance - Summary as at 30 September 2024



All He Waka Tuia performance are on track to be achieved. He Waka Tuia satisfaction has increased compared to previous periods. This follows a period where tablets were available on-site to encourage more on-site surveying. The extent to which this impacts satisfaction will be monitored.

Due to the condition of Te Pātaka Taoka not being operational, its two performance measures focused on visit numbers, will not be achieved in 2024/25.

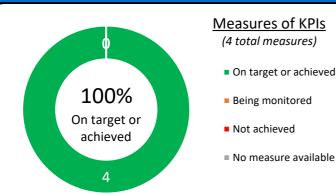
Financial Perform	Financial Performance - Summary as at 30 September 2024									
YTD net operati	ng surplus/(deficit) excludi	ing depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation							
Actual	Budget	Variance	Budget	Plan	Variance					
\$0.3 millions	\$0.2 millions	+\$0.1 millions	\$0.3 millions	\$0.3 millions	-\$0.0 millions					



Overall with no museum and Southern Regional Collections not being in a BAU state due to relocation and other external factors revenue has not been achieved and is unlikely to be achieved through 24/25 or until the activity is operating at full BAU. This is balanced by the reduced expenditure.

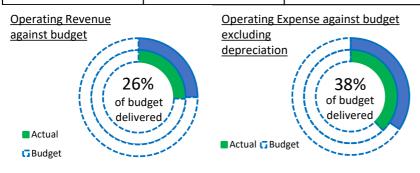
Elderly Persons Housing

Non Financial Performance - Summary as at 30 September 2024



Council's housing units continue to be occupied in excess of the 95% target, and to date all requests for service have been responded to within the specified timeframes. Council undertakes regular inspections of the properties every six months – 108 inspections were carried out during the first quarter.

Financial Performance - Summary as at 30 September 2024								
YTD net operati	ng surplus/(deficit) excludi	ing depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation					
Actual	Budget	Variance	Budget	Plan	Variance			
-\$0.1 millions	-\$0.1 millions	-\$0.0 millions	\$0.3 millions	\$0.3 millions	+\$0.0 millions			



Revenue and expenses matching to annual plan in quarter one.

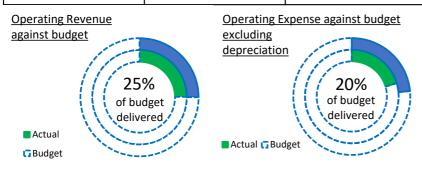
Libraries

Non Financial Performance - Summary as at 30 September 2024



A reduction in the collections budget continues to impact on the percentage of collections added and the KPI is at risk of not being met in 2024/25. Satisfaction has also declined to 77% and feedback suggests that the ongoing lower level of investment in library books is beginning to impact satisfaction as percentage of newer stock declines. Annual number of library users are on track to be met this year.

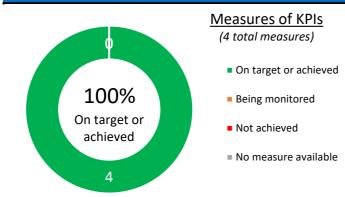
Financial Performance - Summary as at 30 September 2024								
YTD net operati	ng surplus/(deficit) excludi	ing depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation					
Actual	Budget	Variance	Budget	Plan	Variance			
\$0.2 millions	\$0.2 millions	+\$0.1 millions	\$0.5 millions	\$0.5 millions	-\$0.0 millions			



The Library activity is mostly tracking to budget slightly favourable surplus caused by depreciation expenses is higher than budgeted, this is offset by the current vacancies.

Public Transport

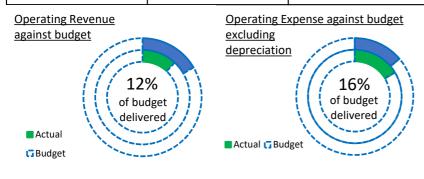
Non Financial Performance - Summary as at 30 September 2024



At the end of Quarter One, there were approximately 5,000 more public transport users compared to Quarter One of 2023/24.

While only a small number of residents indicated they use the bus service and provided a satisfaction rating, the activity is on track to meet its targets. It should be noted that subsidised fares are still in place, and should this change, it is likely to impact satisfaction.

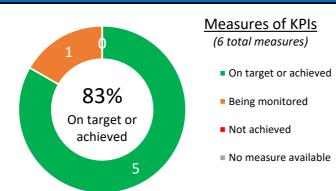
Financial Perform	Financial Performance - Summary as at 30 September 2024									
YTD net operati	ng surplus/(deficit) exclud	ing depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation							
Actual	Budget	Variance	Budget	Plan	Variance					
-\$0.2 millions	\$0.1 millions	-\$0.3 millions	\$0.1 millions	\$0.1 millions	+\$0.0 millions					



Budget will be aligned to Waka Kotahi agreed spend for quarter two, phasing will be matched to programmed works.

Parks and Reserves

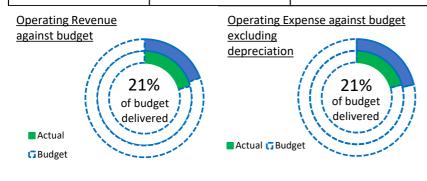
Non Financial Performance - Summary as at 30 September 2024



New Parks and Reserves Activity performance measures have been introduced to shift focus from service provision to user/ community experiences.

Five of the six measures are on track to be achieved this financial year. Residents' satisfaction has continued to decline - low mow continues to be a driver, as well as known areas where further investment are being asked for e.g. toilets. The low mow pilot has ceased at 30 June 2024, therefore satisfaction should hopefully begin to increase.

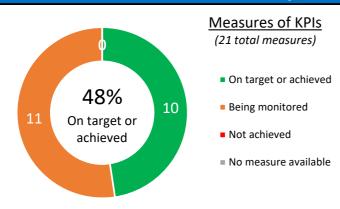
Financial Perforn	Financial Performance - Summary as at 30 September 2024									
YTD net opera	ting surplus/(deficit) exclud	ing depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation							
Actual	Budget	Variance	Budget	Variance						
\$0.4 millions	\$0.1 millions	+\$0.3 millions	\$1.8 millions	\$1.8 millions	-\$0.0 millions					



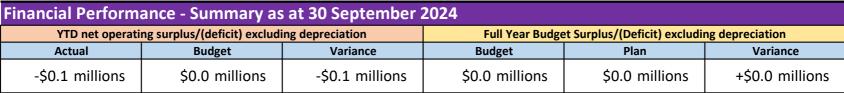
Parks & Reserves have ended the quarter one ahead of budget this was helped by Forestry revenue being recorded in September and the timing of grants being disbursed.

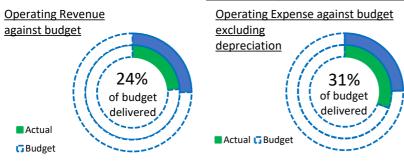
Venues and Events Services

Non Financial Performance - Summary as at 30 September 2024



Overall, there is strong demand from local not-for-profit clients for both the Civic Theatre and Scottish Hall. A reduction in availability of some corporate Civic Theatre spaces has likely impacted on the occupancy rate of auxiliary rooms as well as hirage opportunities from local businesses. The Scottish Hall is primarily a community facility and the national and international targets may be seen as ambitious. In addition, the Scottish Hall has no budget to advertise to potential national/international clients. The closure of Rugby Park during July and part of August has impacted on its Quarter One performance. Work will continue in Quarter Two and could result in lower than expected overall result. However, local commercial hirage KPI has already been met as a result of the Rugby Southland season. Satisfaction with the Civic Theatre is on track to be achieved while satisfaction with the Scottish Hall and Rugby Park is lower than target.

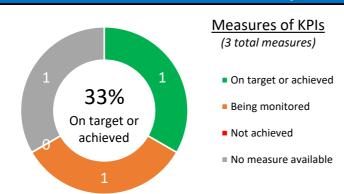




Venues is over budget at the end of quarter one due to staff expenses and electricity being higher than expected.

Democratic Process

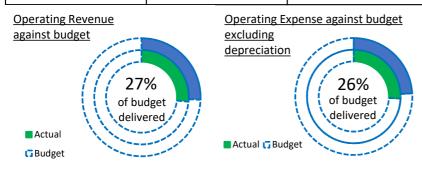
Non Financial Performance - Summary as at 30 September 2024



Satisfaction has dropped to 15% in Quarter One. The most common response continued to be that the Council goes through a process of consultation but doesn't actually listen to the community or take note of submissions. The proportion of respondents citing this as the driver of their low satisfaction increased, as did the proportion who indicated that the consultation process was poor. Fewer respondents indicated that engagement opportunities aren't advertised.

There continues to be strong demand from the Community Wellbeing Fund which has remained oversubscribed. Twenty four projects were supported by the fund in Quarter One, which is over half of the annual target.

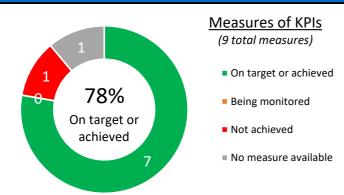
Financial Performance - Summary as at 30 September 2024									
YTD net operati	ng surplus/(deficit) excludi	ng depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation						
Actual	Budget	Variance	Budget	Plan	Variance				
\$0.1 millions	\$0.1 millions	-\$0.1 millions	\$0.0 millions	\$0.0 millions	-\$0.0 millions				



Democratic Process had a net overspend for quarter one, driven by the phasing of grant disbursements which will correct by year end.

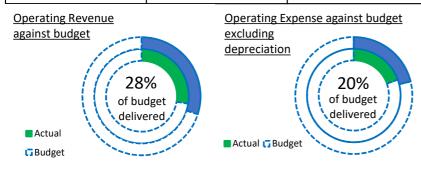
Regulatory Services

Non Financial Performance - Summary as at 30 September 2024



The Regulatory Services Activity is responsible for implementing national legislation in the Invercargill context, while focusing on community outcomes. They have legislative performance measures which have a target of 100% delivery within specified timeframes. 100% of building consents have been issued on time in Quarter One. While usually in the high 90s, this is a first for the activity across the last five years. 279 building consents and 40 non-notified resource consents have been issued within statutory timeframes. 100% of LIMs, food licenses and alcohol licencing have also been issued within target timeframes. The new satisfaction measures highlight high satisfaction with service received from the Building, Planning and Property Records Department as well as the consenting process.

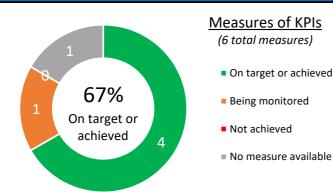
Financial Perform	Financial Performance - Summary as at 30 September 2024								
YTD net operati	ng surplus/(deficit) exclud	ing depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation						
Actual	Budget	Variance	Budget	Plan	Variance				
\$1.0 millions	\$1.1 millions	-\$0.1 millions	\$1.5 millions	\$1.5 millions	-\$0.0 millions				



Within the Planning and Building services, a net overspend was driven by lower building consent numbers as a result of the economic downturn felt nationwide. Environmental Services also had a net overspend driven by lower parking infringement revenue. The Parking Control Bylaw 2024 has aligned parking infringement types, and volumes are expected to return to normal. Regulatory Services overall had a net underspend due to the phasing of grant disbursements and is expected to be on budget by the end of the quarter two.

Investments

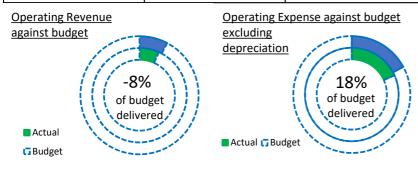
Non Financial Performance - Summary as at 30 September 2024



Investments Activity includes investment property as well as other investment performance measures. Property occupancy levels, percentage of portfolio income over asset value and net rate of return are on track.

For other investments, the net interest income is being monitored due to the ICL advance balance decreasing during Quarter One and therefore reducing the interest received.

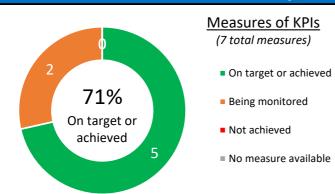
Financial Performance - Summary as at 30 September 2024								
YTD net operati	ng surplus/(deficit) exclud	ing depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation					
Actual	Budget	Variance	Budget	Plan	Variance			
-\$2.5 millions	-\$2.5 millions	-\$0.0 millions	-\$3.1 millions	-\$3.1 millions	+\$0.1 millions			



Investment activity is running to annual plan.

Property Services

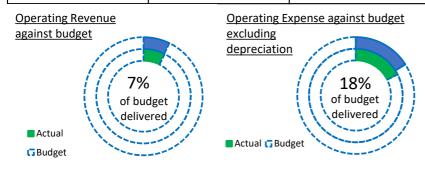
Non Financial Performance - Summary as at 30 September 2024



Five of the seven Property Services measures are on target – all urgent and non-urgent Requests for Service have been responded to and remedial action was in place within the specified timeframes, and Building Warrant of Fitness, condition assessments and Asbestos Management Plans are current.

However, public toilets is an area that will be monitored – vandalism to toilets has results in closure while awaiting the parts required to fix them. Respondents were also asked to rate and comment on public toilets for the first time in the Quarter One - 41% were satisfied with the facilities. Causes of dissatisfaction included there not being enough toilets in some areas of the city, a lack of cleanliness, and hand driers not working.

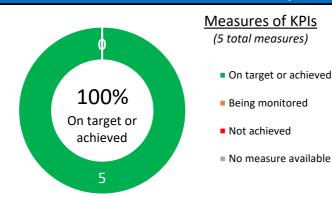
Financial Performance - Summary as at 30 September 2024								
YTD net operati	ng surplus/(deficit) excludi	ing depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation					
Actual	Budget	Variance	Budget	Plan	Variance			
-\$0.2 millions	-\$0.1 millions	-\$0.1 millions	\$4.0 millions	\$4.0 millions	+\$0.0 millions			



Property activity is running to annual plan.

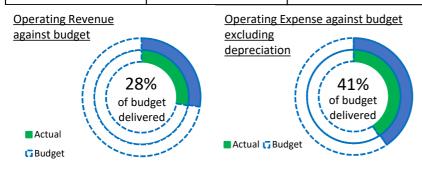
Corporate Services

Non Financial Performance - Summary as at 30 September 2024



All Corporate Services measures are on target – 98% of Requests for Service are being dealt with within ten working days of being raised and 93% of suppliers are being paid on time. The call centre has been available almost 100% of the time and face-to-face services in Invercargill and Bluff are available to the community as expected.

Financial Perform	Financial Performance - Summary as at 30 September 2024									
YTD net operati	ng surplus/(deficit) exclud	ing depreciation	Full Year Budget Surplus/(Deficit) excluding depreciation							
Actual	Budget	Variance	Budget	Plan	Variance					
\$1.2 millions	\$1.2 millions	-\$0.0 millions	\$8.6 millions	\$8.6 millions	+\$0.1 millions					



Corporate services includes a range of support functions including finance, customer services, quality assurance and IT. The Corporate Services activity is running to annual plan. Employee expenses are underspent as a result of vacancies. Staff costing allocated to Our Council projects has been lower for the quarter due to delays in the project timelines and staff vacancies. This is expected to recover by year end with more projects commencing.

Support for external organisations

Organisation / Fund	Budget	Actual	Funds remaining	Plan	Budget vs Co Plan Variance	ommentary
	Full year (\$000)	YTD (\$000)	(\$000)	Full year (\$000)	Full year (\$000)	
Active Southland	52	52	-	52	- Pa	aid for the year
Bluff Indoor Pool Trust	129	-	129	129	-	
Bluff Maritime Museum Trust	40	40	-	40	- Pa	aid for the year
Emergency Management Southland	462	-	462	462	-	
Great South	1,868	467	1,401	1,868	-	
Invercargill Public Art Gallery	613	-	613	613	-	
Saving Grace (IC2 Trust)	200	200	-	200	- Pa	aid for the year
South Alive	25	25	-	25	- Pa	aid for the year
Southland Indoor Leisure Centre Trust	700	-	700	700	-	
Southland Regional Heritage Committee	1,074	262	812	1,074	-	
Southland One Stop Shop Trust	33	34	(1)	33	- Pa	aid for the year (inflation increase higher than planned)
Te Ao Marama Inc.	152	-	152	152	-	
	5,296	1,028	4,268	5,296	-	
Other grants funds:						
Community Wellbeing fund	565	81	484	565	- Tv	wenty four projects were supported in the first quarter
Heritage Building Strategy fund	150	28	122	150	-	
Facilities Maintenance fund	100	-	100	100	-	
	815	109	706	815	-	



PERFORMANCE REPORT

As at 30 September 2024

Section 3 - All Of Council Detail

Non Financial Performance

List of KPI measures

Financial Performance

Statement of Comprehensive Revenue and Expense Statement of Financial Position

Capital Delivery Performance

Schedule of changes to plan (budget)



Non Financial Performance - List of KPI measures

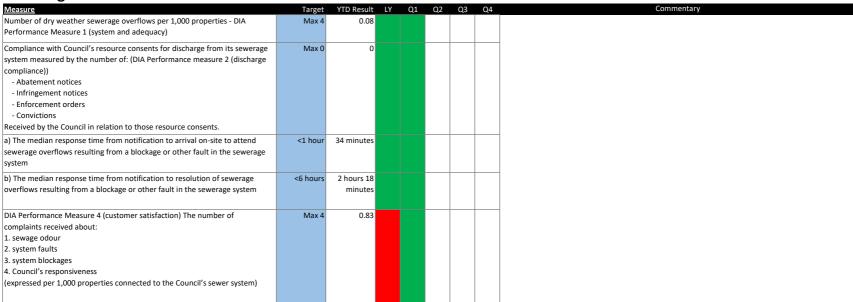
Water

<u>Measure</u>	Target	YTD Result	LY	Q1	Q2	Q3	Q4	Commentary
The extent to which the local authority's drinking water supply complies with	100%	100%						
the following parts of the drinking water quality assurance rules:								
(a) 4.4 T1 Treatment Rules;								
(b) 4.5 D1.1 Distribution System Rule;								
(c) 4.7.1 T2 Treatment Monitoring Rules;								
(d) 4.7.2 T2 Filtration Rules;								
(e) 4.7.3 T2 UV Rules;								
(f) 4.7.4 T2 Chlorine Rules;								
(g) 4.8 D2.1 Distribution System Rule;								
(h) 4.10.1 T3 Bacterial Rules;								
(i) 4.10.2 T3 Protozoal Rules; and								
(j) 4.11.5 D3.29 Microbiological Monitoring Rule.								
The percentage of real water loss from the Council's networked reticulation	Less than							Annual measure - to be reported in Quarter Four.
system. (Calculated according to the methodology outlined in Water NZ Water								Annual measure to be reported in quarter roun.
Loss Guidelines publication)	30,0							
2003 Curacimes publication)								
The average consumption of drinking water per day per resident within the	Less than 300	188 liters						
Invercargill City Council territorial district	litres/day	/day						
The median response time for urgent callouts, (from the time the Council	4 hours	24 minutes						With no major events happening this quarter we had our full allocation of water reticulation staff
receives notification to the time that service personnel reach the site).	1110013	211111111111111111111111111111111111111						which helped with our response times
receives normalization to the time that service personner readin the site).								The first of the f
The median time to resolve urgent callouts (from the time the Council receives	24 hours	1 hour and						With no major events happening this quarter we had our full allocation of water reticulation staff to
notification to the time that service personnel confirm resolution of the fault	24 110013	56 minutes						respond to more faults more efficiently
or interruption).		56 minutes						respond to more radits more enticiently
, ,								
Attendance for non-urgent call-outs: from the time that council receives	5 working	2 days 19						No changes to staffing levels just less major water jobs that take more staff to resolve
notification to the time that service personnel reach the site	days	hours and 54						
		minutes						
Resolution of non-urgent call-outs: from the time that the council receives	10 working	3 days 2						The contractor was more efficient this quarter with less major works required on the water network.
notification to the time that service personnel confirm resolution of the fault	days							No large bursts that take more time to repair.
or interruption		minutes						
·								

Non Financial Performance - List of KPI measures



Sewerage



Non Financial Performance - List of KPI measures

Stormwater

<u>Measure</u>	Target	YTD Result	LY	Q1	Q2	Q3	Q4
DIA Performance measure 1 (system adequacy) (a) The number of flooding events that occur in the Invercargill City district	0.0	0.0					
DIA Performance measure 1 (system adequacy) (b) For each flooding event, the number of habitable floors affected (expressed per 1,000 properties connected to the Council's stormwater system)	0.0	0.0					
DIA Performance measure 2 (discharge compliance) Compliance with the Council's resource consents for discharge from its stormwater system, measured by the number of: - Abatement notices - Infringement notices - Enforcement orders - Convictions Received by Council in relation to those resource consents.	0.0	0.0					
DIA Performance measure 3 (response times) The median response time to attend a flooding event, measured from the time that Council receives notification to the time that service personnel reach the site	<1 hour	0.0					
DIA Performance Measure 4 (customer satisfaction) The number of complaints received about the performance of the stormwater system (expressed per 1,000 properties connected to the Council's stormwater system)	<4	0.96					

Roading Services



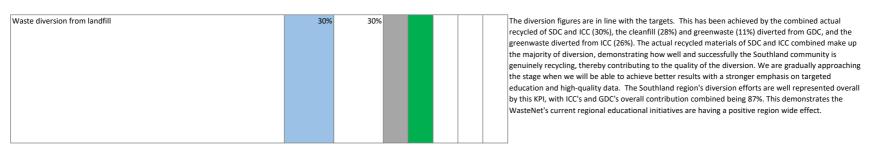
Non Financial Performance - List of KPI measures

The percentage of footpaths within the district that fall within the level of service, or service standard for the condition of footpaths as set out in the Asset Management Plan	< 8% in very poor condition			
The percentage of customer service requests relating to roads and footpaths, to which the territorial authority responds within the time frame specified in the Long-term Plan	75% of requests are responded to in five or less business days			

Solid Waste Management

Measure	Target	YTD Result	LY	01	Q2	Q3	Q4	Commentary
Regional discarded materials rate per person per annum (kgs)	≤650 Kg	160.32		Q2				
Recovery of recyclable materials (Actual Recycled - Invercargill City Council and Southland District Council)	≥4650 tonnes	1066					r F C S	Approximately 84% of the collected recycling, including public drop off, is recovered as recyclable material, equating to a Quarter One contamination rate of 16%. This is an improvement on the FY2023/24 annual average contamination rate of 82%. Kerbside standardisation was implemented at the beginning of 2024. It is too early to conclusively determine if this has positively impacted kerbside co-mingled recycling contamination rates in Southland. This KPI measures the weights of actual recycled materials than the overall yellow bin weights collected from ICC kerbside and is a better representation of the Southland community's recycling performance.
Invercargill City and Southland District Councils actual recycled rate per person per annum (Kg)	≥54 Kg	13						As above
Reduction in kerbside waste sent to landfill	≤17000 tonnes	4998					t a 2	It is of note that there was been a notable reduction in waste volumes generated across the region throughout 2023/24 in comparison to historic averages. This overall reduction in waste output may be attributed to economic conditions which resulted in reduced consumer expenditure and consumption, and thus waste generation. It is too early to determine if this pattern will be continued or reversed for 2024/25. The Southland region as a whole is represented by this KPI. Over half of the region's waste (51%) is generated in the Invercargill region; Gore district around 13% and Southland District around 36%.

Non Financial Performance - List of KPI measures



Aquatic Services

Measure		Target	YTD Result	LY	Q1	Q2	Q3	Q4 Commentary
Annual number of Splash Palace users	Number of users per head of (Invercargill City) population	6.8	1.78					2024/25 has continued good participation as seen in the second half of 2023/24.
	Total number of Splash Palace users	390,000	103,168					2024/25 has continued good participation as seen in the second half of 2023/24.
Learn to swim participation	n	700	820					Swim school had 820 participations for Quarter One which exceeded the target of 700, the KPI is averaged over the four quarters to calculate the final annual KPI result. Increased marketing for swim school and water safety has contributed to the increase in learn to swim participants.
	n operating guidelines of the New Zealand Pool :2010 to ensure the health and safety of pool users.	100%	100%					Results consistent with 2023/24
Percentage of residents sa	tisfied with the Splash Palace	75%	57%					Quarter One residents survey for Splash Palace only had 64 responses of which 57% were satisfied. Higher satisfaction levels were seen in the 45+ age groups, while 82% of females were satisfied compared to 67% of males. Open-ended responses indicated that the facility is overcrowded, and in need of known maintenance issues or service constraints (eg. changing rooms and need for spaces for people with different capabilities). Work to address these is planned over the next 10 years of the Long-term Plan. The sample size for Splash Palace responses is quite low compared to overall visits to the facility, it may be that a more targeted approach for responses may be required to get a more reflective satisfaction rating.
Time when a minimum of swimming	four 25 metre public lanes are available for	95%	99%					Results consistent with 2023/24.
The number of unplanned	pool closures	Less than 15 pool closure/year	7					Quarter One has shown a higher level of individual pool closures as to what may have been expected, these are all related to faecal incidents

Non Financial Performance - List of KPI measures

Arts, Culture and Heritage

Measure		Target	YTD Result	LY	Q1	Q2	Q3	3 Q4 Commentary	Commentary
Annual number of He Waka Tuia users	Number of users per head of (Invercargill City) population	0.33	0.09						
	Total number of He Waka Tuia users	19,000	5,251					Despite some alterations to the exhibition programme, first quarter visitation remained on target with Play 3.0 proving a popular exhibition for young people and families; followed by Papier Grap a collections exhibition of local historic and contemporary artworks. 18 public programmes and 2 school visits were also delivered in this period.	n Play 3.0 proving a popular exhibition for young people and families; fol Illections exhibition of local historic and contemporary artworks. 18 publ
Percentage of residents sa	ttisfied with He Waka Tuia Museum and Art Gallery	20%	45%					Higher levels of satisfaction were seen during Quarter One, which may be due to providing a tabl encourage more on-site surveying. A plan for more on-site surveying across other facilities is bein developed.	ourage more on-site surveying. A plan for more on-site surveying across
Number of onsite and off- the stories of Southland	site exhibitions which celebrate our collections and	exhibitions per annum 4 off-site; 8 onsite	2 onsite exhibitions					Two onsite exhibitions and related public programmes catered for a wide variety of ages and inte over this period. There are ongoing challenges relating to accessibility and use of Te Kupeka Tiaki Taoka collection items for exhibitions.	r this period. There are ongoing challenges relating to accessibility and us
Annual number of visits to	access the collection	300	0					This KPI will not be achieved for the 2024/25 year due to there being no intention to allow visitor. Te Pātaka Taoka while we continue to progress with organising staff and public areas and the collection items within the facility.	ataka Taoka while we continue to progress with organising staff and pub
Annual number of school	visits	10	0					This KPI will not be achieved for the 2024/25 year due to there being no intention to allow visitor. Te Pātaka Taoka while we continue to progress with organising staff and public areas and the collection items within the facility.	ataka Taoka while we continue to progress with organising staff and pub
Annual number of Te Unua - Museum of Southland users	Total number of Te Unua - Museum of Southland users	0	0					not measured in 2024/2025	measured in 2024/2025
	Total number of Te Unua users per head of (Invercargill city) population	0	0					not measured in 2024/2025	measured in 2024/2025

Non Financial Performance - List of KPI measures

Elderly Persons Housing

<u>Measure</u>	Target	YTD Result	LY	Q1	Q2	Q3	Q4	Commentary
Units are occupied 95% of the time	95%	98%						
Requests for service are responded to and remedial action in place: - Urgent	24 hours	100% of RSF responded to and remedial action in place within 24 hours (average time 25 minutes)						In Quarter One, 2 urgent RFS were received and responded to within 24 hours. Average time to respond was 25 minutes
Requests for service are responded to and remedial action in place: - Non-Urgent	5 working days	100% of RFS responded to and remedial action in place within 5 working days (average time less than 1 day)						In Quarter one, 81 non-urgent RFS were responded to within 5 working days. 78 requests were responded two within 2 working days and 3 requests were responded to between 3 and 5 days. Average time to respond was less than one day.
Regular inspections are undertaken	100%	100%						108 inspections were carried out during the first quarter.

Libraries

<u>Measure</u>		Target	YTD Result	LY	Q1	Q2	Q3	Q4	Commentary
Percentage of physical coll	ections added in the past 5 years (excludes heritage	≥60%	50%						Percentage of physical collections added continues to decline as a result of a reduction in the
collections)									collections budget.
Percentage of residents sa	tisfied with the library service	≥ 85%	77%						Satisfaction declined from 81% in 2023/24 to 77% in Quarter One 2024/25. A higher proportion indicated that the library was average/ tired / needed refreshing compared to previous years, as well as website issues. Less residents indicated that there was a good range and resources available (9%, compared to 21% in 2023/24).
Annual number of library users	Physical visitors + website engagement = total number of Library users	500,000	133,103						
	Total number of users (physical visitors + website engagement) per head of (Invercargill city) population	8.8	2.2						

Public Transport

Measure		Target	YTD Result	LY	01	Q2	Q3	Q4	Commentary
Annual number of public	Number of users per head of (Invercargill City)	2.5	3.1						
transport users	population								
	Total number of public transport users	143,000	45,949						
Percentage of residents sa	tisfied with quality of bus service	43%	46%						At the end of Quarter One, only a small sample of those surveyed indicated they use the bus service
									and provided a satisfaction rating.

Non Financial Performance - List of KPI measures



Parks and Reserves

T di No di di No									
Measure		Target	YTD Result	LY	Q1	Q2	Q3	Q4	Commentary
Queens Park is accredited	as a "Garden of National Significance"	Maintained	Maintained						Assessment every 3 years
Percentage of residents sa	tisfied with parks and recreation spaces	80%	63%						Negative responses for low mow and require more facilities (toilets/BBQ etc) areas increased – a contributing factor in the satisfaction decline. As low mow has been ceased in many areas an increase of satisfaction should be seen over the upcoming quarters.
Annual number for park usage	Percentage of users per head of (Invercargill city) population	75%	94%						
	Total number of park user counts	939,291	310,239						
Percentage of urgent requ within specified timeframe	ests for Parks and Recreation services are completed as.	90%	89%						Total incoming 499. 9 total RFS allocated as urgent. $8/9$ completed within timeframe. $1 \times RFS$ outside the timeframe.This may be a data error anomaly as responded/completed day have been entered as the same.
Number of Active Partners Recreation Space	hips in place to support activation of Parks and	10	9						At the end of Quarter One, there were nine MOU leases in place

Venues and Events Services

Measure		Target	YTD Result	LY	Q1	Q2	Q3	Q4 Commentary
Civic Theatre Occupancy	- Main auditorium	35%	52%					We have seen strong occupancy and audience numbers in the first quarter on 2024/25. This is also helped with the Mamma Mia booking of such a long period. However, we anticipate this will now trend downwards, in line with historical trends, but remain on track for achievement.
Civic Theatre Occupancy	- Auxiliary Rooms	40%	28%					With the reduction of available sale-able space, this will likely trend downwards as we are unable to offer the spaces that were set out in this plan due to corporate accomodation taking up the spaces. This is not in VES control so unable to action any remedy. We have also seen a reduction in commercial hires of auxillary rooms - this may be in part due to the fiscal environment.
Civic Theatre - Hirage	Not for Profit-Local	≥35	10					We've seen strong community use with access programmes and the use of the Wikitoria space as a cheaper alternative to the main stage. We also have strong annual support from local organisations.
	Not for Profit - National/ International	≥20	0					This is an area we have little control over as we do not actively seek national or international hirers as our focus is on commerical activity and local community.
	Commercial - Local	≥10	1					This may be influenced by our reduced spaces available to hire for commercial puposes however with the new food and beveage procurement. We believe it may open up opportunities to develop further commercial activity in the third and fourth quarters.

Non Financial Performance - List of KPI measures

	Commercial - National/ International	≥30	7			We've seen a strong first quarter compared to last year with increased ticket purchases and attendance.
Percentage of residents sa	atisfied with the Civic Theatre	80%	77%			This result can be seen as seasonal and it is only 3% under target.
Scottish Hall - Occupancy		30%	31%			The Scottish Hall is a popular choice for celebrations, cultural, arts and community events. Its affordable pricing makes it attractive for the community. This occupancy does not take into account the corporate accomodation being provided upstairs which had planned to be used to gather more revenue through commercial activity.
Scottish Hall - Hirage	Not for Profit - Local	≥55	19			The Scottish Hall is a popular choice for celebrations, cultural, arts and community events. Its affordable pricing makes it attractive for the community.
	Not for Profit - National/ International	≥5	0			This is a seasonal measure and it may still be achievable in future quarters.
	Commercial - Local	≥5	2			Generally, local businesses use the Scottish Hall for training purposes. This could be much higher if we were able to rent/hire/lease the office and project space on the first floor.
	Commercial - National/ International	≥3	0			This is still achievable and most likely a seasonal reflection.
Percentage of residents sa	atisfied with the Scottish Hall	60%	24%			At the end of Quarter One, only 10 survey responded indicated they had visited the Scottish Hall recently and provided a satisfaction rating.
Rugby Park - Occupancy		7%	6%	П		Rugby Park was closed all of July and into August due to contruction works. This will continue into Quarter 2 and potentially into the remaining quarters.
Rugby Park - Hirage	Not for Profit - Local	≥10	1			Rugby Park was closed all of July and into August due to contruction works. This will continue into Quarter 2 and potentially into the remaining quarters.
	Not for Profit - National/ International	≥2	1			Rugby Park was closed all of July and into August due to contruction works. This will continue into Quarter 2 and potentially into the remaining quarters.
	Commercial - Local	≥2	5			This relates to the Rugby Southland season.
	Commercial - National/ International	≥8	0			Rugby Park was closed all of July and into August due to contruction works. This will continue into Quarter 2 and potentially into the remaining quarters.
Percentage of residents sa	atisfied with Rugby Park	40%	36%			It is unlikely for this measure to be achieved should Rugby Park remain closed for construction. In addtion, the state of the grandstand and large portion of condemned seats on the west stand garner significant dissatisfaction from the community.
Annual number of users	Number of users per head of (Invercargill City)	1	2.29			
across all venues	population					
	Total number of venue users	63,000	33,159			July and September saw high user numbers due to the two week season of Mamma Mia and as well as the rugby season. Qurters Two and Three will likely see a decline in numbers and balance out the total as we head into Quarter Four.

Non Financial Performance - List of KPI measures

Democratic Process

<u>Measure</u>	Target	YTD Result	LY	Q1	Q2	Q3	Q4	Commentary
Percentage of residents satisfied with the opportunities Council provides for	20%	15%						Satisfaction has dropped back in Quarter One. The most common response continued to be that the
community involvement in decision making								Council goes through a process of consultation but doesn't actually listen to the community or take note of submissions. The proportion of respondents citing this as the driver of their low satisfaction increased, as did the proportion who indicated that the consultation process was poor. Fewer respondents indicated that engagement opportunities aren't advertised. There were no notable changes to other factors regarding Council engagement.
Voter participation in elections	N/A - No	N/A - No						
	election	election						
Number of activities or events supported by the Community Wellbeing Fund	40	24						The interest in the Community Wellbeing Fund remains strong, the fund is continually oversubscribed, resulting in robust decision-making by the committee. There are 5 rounds scheduled for the 2024/2025 year.

Regulatory Services

regulatory services								
Measure	Target	YTD Result	LY	Q1	Q2	Q3	Q4	Commentary
Building consents are granted within statutory timeframe	100% of	100%						279 consents were issued in statutory timeframe. This a little higher than for the same time last year,
	building							but the trend has overall been downwards over the last few years, as building costs have continued to
	consents are							climb.
	granted							
	within							
	statutory							
	timeframe							
Non-notified resource consents not requiring a hearing are granted within	100% of non-	100%						40 non-notified resource consents granted in statutory timeframe. Numbers are steady but consents
statutory timeframe	notified							being received are more complex (e.g. mid sized subdivisions).
	resource							
	consents are							
	granted							
	within							
	statutory							
	timeframe							
Code Compliance Certificates are issued within statutory timframe	100% of	99%						222 CCCs issued within statutory timeframe, and a further three (3) were issued outside of the
	Code							timeframe. Overall, ICC is more successful in compliance than other Councils around the country.
	Compliance							
	Certificates							
	are issued							
	within							
	statutory							
	timeframe							

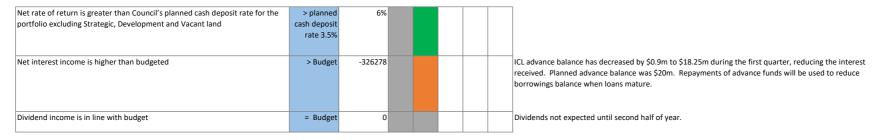
Non Financial Performance - List of KPI measures



Investments

<u>Measure</u>	Target	YTD Result	LY	Q1	Q2	Q3	Q4	
Occupancy levels are greater than 95%	>95%	96%						
Total Gross Income over Total portfolio	4%	6%						
Total Asset Value								
Portfolio excluding Strategic, Development and	5%	6%						
Vacant land								

Non Financial Performance - List of KPI measures



Property Services

<u>Measure</u>	Target	YTD Result	LY	Q1	Q2	Q3	Q4	Commentary
Requests for service are responded to and remedial action in place: -	24 hours	100% of RSF						In Quarter One, 2 RFS were responded to within 24 hours. Average time to respond was 4 hours
Emergency - H&S related requests.		responded to and remedial action in						
		place within 24						
		hours (average time 4 hours)						
		time 4 nours)						
Requests for service are responded to and remedial action in place: - Non-	5 working							In Quarter One, 21 non urgent RFS were responded to within 5 working days. 18 requests were
Urgent routine requests.	days	responded to and remedial action in						responded two within 2 working days and 3 requests were responded to between 3 and 5 days.
		place within 5						Average time to respond was 1 day
		working days (average time 1						
		(average time 1						
All buildings have a current Building Warrant of Fitness	100%	100%						
Condition assessments are not older than 5 years old (of agreed buildings)	80%	100%						
, , , ,								
Asbestos Management Plans are reviewed and updated so they are not older	80%	100%						
than 5 years.	0070	10070						
<u>'</u>	55%	440/						
Percentage of residents satisfied with public toilet facilities in Invercargill District	55%	41%						Respondents were asked to rate and comment on public toilets for the first time in the Quarter One. Of those who had used the public toilet facilities 41% were satisfied, while 22% were dissatisfied.
District								Those who were satisfied indicated that the toilets were 'good' and 'clean'. Causes of dissatisfaction
								included there not being enough toilets in some areas of the city, a lack of cleanliness, and hand driers
								not working.
Public toilets are operational	95%	93%						Vandalism to toilets in July 2024/25 resulted in closure while awaiting parts.
95% of open hours (which is								, , ,
24 hours per day)								

Non Financial Performance - List of KPI measures

Corporate Services

Measure		Target	YTD Result	LY	Q1	Q2	Q3	Q4	Commentary
Percentage of Requests f	or Service under investigation/ closed within 10	80%	98%						This is a new measure for ICC. Quarter One results indicate steady response timeframes for Requests
working days of being rai	ised								for Service lodged with Council. 134 of 5,459 RFS were not closed or investigated within expected timeframe.
Percentage of suppliers v	who are paid on time	85%	93%						
Accessible customer service	Customers are provided with a 24 hour 7 day a week call centre	99%	99.97%						Council provides a consistent call centre service Monday to Friday 8am - 5pm for all service enquiries. An afterhours call service is provided at all other times for urgent matters.
	Invercargill customers are provided with face to	1880 hours	527.67						Invercargill customers have been provided with face to face customer services in Te Hīnaki Civic
	face customer services	per annum							Administration Building without exception in Quarter One.
	Bluff customers are provided with face to face	2045 hours	554.5						Bluff customers have been provided with face toface customer services in the Bluff Service Centre
	customer services	per annnum							without exception in Quarter One.

Financial Performance

Statement of Comprehensive Revenue and Expense

	·	Actual	Budget	Actual vs Budget Variance	Budget	Plan	Budget vs Plan Variance
		YTD	YTD	YTD	Full year	Full year	Full year
		(\$000s)	(\$000s)	(\$000s)	(\$000s)	(\$000s)	(\$000s)
Rates and penalties:	General rates	11,709	11,678	+ 31	46,712	46,712	-
	Targeted rates	7,799	7,796	+ 3	31,184	31,184	-
	Rates penalties	387	444	- 57	965	965	-
Subsidies and grants:	Subsidies and grants for operating purposes	156	280	- 124	5,492	5,492	-
	Subsidies and grants for capital expenditure	-	-	-	14,239	14,239	-
Income from activity:	Fees & charges revenue	4,627	5,312	- 685	27,710	27,710	-
	Rental revenue	941	925	+ 16	3,699	3,699	-
	Fines & infringements	283	380	- 97	1,519	1,519	-
	Other Revenue	1,443	1,221	+ 222	7,496	7,496	-
Investment revenue:	Finance Revenue	1,047	912	+ 135	3,643	3,643	-
	Dividends & subvention payments	-	-	-	9,457	9,457	-
Total revenue		28,393	28,948	- 555	152,116	152,116	-
Employee expenses:	Salaries & Wages Expenses	7,875	8,529	- 654	33,757	33,757	-
	ACC expenses	35	40	- 5	157	157	-
	Other Staff expenses	436	429	+ 7	2,105	2,105	-
Other expenses:	Administration expenses	1,205	1,054	+ 152	5,484	5,484	-
	Elected reps & Mana Whenua expenses	194	195	- 2	847	847	-
	Consultancy expenses	370	476	- 107	4,368	4,368	-
	Operational expenses	5,289	5,568	- 278	35,578	35,578	-
	Utilities expenses	3,667	3,884	- 218	9,582	9,582	- 0
	Repairs & maintenance	1,319	1,464	- 145	9,087	9,087	-
	Grants & subsidies expenses	1,672	1,692	- 20	6,728	6,728	-
	Internal job cost allocation	(670)	(871)	+ 201	(5,817)	(5,817)	- 0
	Internal charges and overheads recovered	(674)	(685)	+ 11	(2,741)	(2,741)	-
	Internal charges and overheads applied	674	685	- 11	2,741	2,741	-
Finance expenses:	Finance Expenses	1,669	1,580	+ 88	6,268	6,268	-
Depreciation:	Depreciation and Amortisation	11,356	11,213	+ 143	44,517	47,038	- 2,521
Total expenses		34,415	35,254	- 839	152,661	155,182	- 2,521
Net operating surplus /	(Deficit)	(6,022)	(6,306)	+ 284	(545)	(3,066)	+ 2,521

Financial Performance

Statement of Comprehensive Revenue and Expense

·	Actual	Budget	Actual vs Budget Variance	Budget	Plan	Budget vs Plan Variance
	YTD	YTD	YTD	Full year	Full year	Full year
	(\$000s)	(\$000s)	(\$000s)	(\$000s)	(\$000s)	(\$000s)
Other gains/(losses)	-	-	-	1,062	1,062	-
Surplus / (deficit) before tax	(6,022)	(6,306)	+ 284	517	(2,004)	+ 2,521
Income tax expense	-	-	-	-	-	-
Surplus (deficit) after tax	(6,022)	(6,306)	+ 284	517	(2,004)	+ 2,521
Property, plant and equipment revaluation gain (loss)	-	-	-	62,785	62,785	-
Carbon credit revaluation gains/(losses)	-	-	-	-	-	-
Cash flow hedges	-	-	-	-	-	-
Total other comprehensive revenue and expense	-	-		62,785	62,785	-
						·
TOTAL COMPREHENSIVE REVENUE AND EXPENSE	(6,022)	(6,306)	+ 284	63,302	60,781	+ 2,521

Statement of Comprehensive Revenue and Expense Variance

Revenue

General & Targeted rates Rates revenue is higher than budget due to greater than expected growth above the projected rating base. Rates penalties Although rates penalties are tracking lower than expected, they were \$20,000 higher than for the same period last year. Subsidies and grants for operating purposes No NZTA subsidy claims were carried out in quarter one due to minimal work carried out on Roading and Public Transport. The first claim for the year will occur in guarter two. Subsidies and grants for capital expenditure No NZTA subsidy claims were carried out in quarter one due to minimal work carried out on Roading and Public Transport. The first claim for the year will occur in quarter two. Fees & charges revenue Water revenue was under budget due to quarter one billing being booked into October, as well as revenue historically being lower in the early part of the year as many customers are still within their free allowance. Aquatic Centre general admissions are behind budget, this is expected to be made up over the busier periods in quarter two and three. Crematorium and cemetry are also behind budget driven by lower volumes. Planning and Building services building consent numbers are lower than expected as a result of the economic downturn felt nationwide. Rental revenue In line with budget. Fines & infringements Although tracking below budget for quarter one, the Parking Control Bylaw 2024 has aligned parking infringement types, and volumes are expected to return to normal in quarter two. Other Revenue Ahead of budget with the main driver being forestry activity undertaken in quarter one. Finance Revenue Finance revenue is higher than budget due to higher interest rates on term deposits. This is expected to lower as maturing term deposits will roll onto lower rates with the official cash rate (OCR) projected to lower in the coming months Dividends from Invercargill City Holdings Limited are not expected until late quarter two or early quarter three Dividends & subvention payments

Expenses

Salaries & Wages Expenses Variances reflect differences between actual and planned staffing levels and movements.

Other Staff expenses Tracking on budget. Actual spend on Recruitment was \$137k, Health and Safety was \$83k, and Training was \$216k.

Administration expenses Includes software licenses, subscriptions, legal, postage and printing expenses. The overspend was driven by a subscription relating to the whole year being booked in quarter one, this will be corrected and spread as a prepayment in future reporting.

Variance reflects lower use of consultancy services across the Council, particularly in Roading & Planning service areas.

The main drivers of quarter one underspend are:

Three Waters - Pipe Maintenance Contract claim is behind on billing due to resourcing constraint at contractor, this will be caught up in quarter two.

Solid Waste - More recycle tonnage with less than anticipated contamination to landfill. Red bin weights slightly below annual plan predicted volumes.

Arts and Culture - The relocation has been completed and less material and consumables are required.

Parks and Reserves - Expenses are behind budget, although they are ahead of this time last year. This is expencted to be caught up in the next quarter.

Includes insurance, electricity & rates expenses. ICC rates expenses are lower than annual plan.

The main drivers of quarter one underspend are:

Three Waters - Pipe Maintenance Contract claim is behind on billing due to resourcing constraint at contractor, this will be caught up in quarter two.

Roading - Roading is under annual plan in repairs and maintenance and is offset by a similar over in Operational where some repairs and maintenance expense has been booked.

The main driver of quarter one underspend is the phasing of the disbursements of the Economic Development: City Centre Coordinator grant and the Parks and Reserves grants.

Recovery of internal staffing costs have been fully allocated to capital projects. IS staff costed to Our Council is adverse to budget due to delays in project timelines and staff vacancies. Expected to be on budget by year end.

Finance expenses are higher than budget for the quarter due to timing of Council borrowing drawdowns and interest rates on borrowings compared to assumptions.

Depreciation for the full year is lower than plan due to variances between final positions of capital work in progress / asset values balances for 2023/2024 and the estimated position of assets within the Long-term Plan 2024-2034. This includes Property files Digitisation \$1.0 million, Our Council projects \$0.8 million and property/other projects \$0.6 million. Differences between the actual and estimate three waters asset revaluation are also included \$0.1 million.

Utilities expenses

Consultancy expenses

Operational expenses

Repairs & maintenance

Grants & subsidies expenses

Internal job cost allocation

Finance Expenses

Depreciation and Amortisation

Statement of Financial Position

As at 30 September 2024

	ctual	Budget	Plan	Budget vs Plan Variance	Annual Report
				variance	-
	YTD	Full Year	Full Year	Full Year	Full Year
Sep	2024	2025	2025	2025	2024
	\$000)	(\$000)	(\$000)	(\$000s)	(\$000)
ASSETS			•		•
Cash and cash equivalents 9	,919	2,311	2,311	-	12,373
Trade and other receivables 62	,390	17,025	17,025	-	14,767
Prepayments 1	,103	1,372	1,372	-	1,721
Inventories	366	619	619	-	366
Property, plant and equipment 1,172	,877	1,261,291	1,261,291	-	1,178,047
Intangible assets 2	,358	9,932	9,932	-	2,380
Biological assets 3	,894	4,502	4,502	-	3,894
Investment property 27	,486	26,815	26,815	-	27,486
Investment in subsidiaries 76	,569	76,569	76,569	-	76,569
Other financial assets - other investments 59	,731	44,317	44,317	-	60,002
Derivative financial instruments	365	751	751	-	365
TOTAL ASSETS 1,417	,057	1,445,504	1,445,504	-	1,377,970
LIABILITIES					
• •	,710	19,225	19,225	-	16,925
	,383	877	877	-	1,429
, ,	,704	3,921	3,921	-	4,434
•	,165	181,609	181,609	-	152,146
Tax payable	32	0	0		2
Total liabilities 219	,994	205,632	205,632	-	174,936
	-	·			·
TOTAL EQUITY					
Retained earnings 357	,531	361,211	361,211	-	363,502
Other reserves 839	,532	878,661	878,661	-	839,532
Total equity 1,197	,063	1,239,872	1,239,872	-	1,203,034

Capital Delivery Performance

		Actual	Budget	Actual vs Budget Variance	Budget	Plan (Delivery %)	Budget vs Plan (Delivery %) Variance	Plan (100% Delivery)	Spend vs Full Year External Commentary Budget
		YTD	YTD	YTD	Full year	Full year	Full year	Full year	
Activity Water	Project Branxholme supply main renewal	(\$000s)	(\$000s) 35 1,283	- 548	(\$000s) 6,224	(\$000s) 7,123	- 899	(\$000s) 7,123	Due to poor weather, progress has been slower than planned; this can be seen in the slight underspend for the year. We plan to complete the install in this current FY.
Water	Alternative water supply - New supply source	2	09 86	+ 123	1,041	515	+ 526	515	20% Proving the Chatton Aquifer's capacity is continuing, two new bores have been installed and pump testing is progressing, due for completion by the end of November.
Water	Branxholme Duplication Manifold and pump station			-	103	103		103	0% Planning underway for q4 delivery
Water	Water Pumping Stations			-	88	88	-	88	0% Awaiting Te Puawai decision to proceed which will result in renewal work taking place.
Water	Pipe Network - Reticulation general renewals	5	35 336	+ 199	3,859	3,859	-	5,513	14% Budget has been aligned to work program, expected delivery 6.5m
Water	Pipe Network - Supply general renewals		- 206	- 206	1,236	1,236	-	1,545	0% Unrequired budget, this was superceded by the Branxholme supply main renewal project budget.
Water	Backflow protection programme		4 17	- 13	103	103	-	103	4% Policy written & out to consultation. Acceptance by council in Dec 2024 will allow work to complete by year end.
Water	Leakage detection programme			-	103	103	-	103	0% Work to begin in Q3 and complete by year end.
Water	New Tanker fill station at Doon St			-	515	515	-	515	0% Work to begin in Q3 and complete by year end.
Water	Storage area for pipe spares		- 3	- 3	21	21	-	21	0% Development of scope underway construction complete in Q4.
Stormwater	Treatment Facilities - General renewals			-	276	276	-	346	0% Stormwater designs progressing as per SRC discharge consent, treatment devices have yet to be evaluated.
Stormwater	Pipe Network - General renewals	4	43 216	+ 227	4,815	4,815	-	6,878	9% Budget has been aligned to work program, expected delivery 4.4m
Sewerage	Treatment Facilities - Clifton consent renewals		- 17	- 17	103	103	-	103	0% Consent process ahead of shedule.
Sewerage	Treatment Facilities - Bluff consent renewals		84 60	+ 24	154	361	- 207	361	55% Early stages of the consent process.
Sewerage	Pumping Stations - General renewals		27 9	+ 18	54	54	-	54	50% Good early progess on renewals expect to be on target for the year.
Sewerage	Pipe Network - General renewals	3	67 136	+ 231	4,288	3,683	+ 605	5,262	9% Budget has been aligned to work program, expected delivery 5.0m
Sewerage	Safety improvments around sewerage ponds			-	42	42	-	53	

Capital Delivery Performance

		Actual	E	J	Actual vs Budget Variance	Budget	Plan (Delivery %)	Budget vs Plan (Delivery %) Variance		Budget	Full Year External Commentary
A . 42 . 44	Port of	YTD			YTD	Full year		Full year	Full year		
Activity Roading	Project CCTV - establishment (Roadmap)	(\$000s)	441	\$000s) 441	(\$000s) -	(\$000s) 2,152	(\$000s) 1,087	(\$000s) + 1,065	(\$000s) 1,087	20%	Progressing well; there was a delay in onboarding the contractor and a delay in some equipment. Otherwise, tracking well. It will be completed in the current FY.
Roading	City Streets - Esk Street West (Roadmap)		(2)	741	- 743	4,680	4,447	+ 233	4,447	0%	Concept and preliminary design is undertaken for the streetscape. Councils contribution is linked physical works which have yet to commence. Clock refurbishment costs not in yet.
Roading	Safety Improvements - Road to Zero programmes		-	332	- 332	1,990	1,990	-	2,487	0%	Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.
Roading	Safety Improvements - Minor		2	9	-7	52	52	-	52	4%	Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.
Roading	Unsealed Road Metalling renewals		3	29	- 26	173	173	-	216	2%	Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.
Roading	Chipseal Resurfacing renewals		7	512	- 505	2,829	2,829	-	3,536	0%	Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.
Roading	Asphalt Resurfacing renewals		2	439	- 437	2,635	2,635	-	3,294	0%	Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.
Roading	Surface water channel renewals	(:	33)	137	- 170	819	819	-	1,024	0%	Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.
Roading	Drainage renewals		-	16	- 16	95	95	-	118	0%	Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.
Roading	Sump renewals		37	7	+ 30	41	41	-	52	90%	-
Roading	Culvert renewals		-	7	- 7	41	41	-	52	0%	Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.
Roading	Bridge renewals		-	78	- 78	470	470	-	587	0%	Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.

Capital Delivery Performance

		Actual	Budget	Actual vs Budget Variance	Budget	Plan (Delivery %)	Budget vs Plan (Delivery %) Variance	Plan (100% Delivery)	Spend vs Full Year External Commentary Budget
A -45-34-	Project	YTD (\$000s)	YTD (\$000s)	YTD (COOC)	Full year	Full year			Full year %
Activity Roading	Project Traffic sign renewals		(\$000s)	(\$000s) + 10	(\$000s)	(\$000s)	(\$000s)	(\$000s)	
Noaumg	Traine sign renewals		.0 10	1 10	02	. 02		"	allocation and phased to work program for quarter two.
Roading	Traffic signal renewals		- 11	- 11	66	66	-	82	0% Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.
Roading	Street light pole renewals	3	36 10	+ 26	58	58	-	72	62% Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.
Roading	Road marking renewals		1 34	- 33	206	206	-	258	0% Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.
Roading	General renewals		- 13	- 13	78	78	-	98	0% Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.
Roading	Footpath renewals	(5:	2) 201	- 253	1,203		-	1,504	0% Budget to be aligned to Waka Kotahi allocation and phased to work program for quarter two.
Roading	Demolition - 69 Don Street	_	- 10		62		-	77	0%
Solid Waste Management	Invercargill Transfer Station - General renewals	_	2 14		82			103	
Libraries	Library books / Digital collections	9	96 72	+ 24	434	434	-	434	22% Purchases have been made early in the year and will be inline with budget in next quarters
Public Transport	General renewals			-	33	33	-	41	0%
Parks and Reserves	Bluff Boat Ramp - Stage 1 - Jetties (Roadmap)	10	9 428	- 319	141	. 559	- 418	559	77% Difficulties with rock on the seabed caused the team issues at the end of last year and early this year. This meant we lost our production slot for the west jetty. It was replanned to deliver in November 2024, and we are on track. There is a small underspend due to the delay. Stage 1 will be completed this FY.
Parks and Reserves	Bluff Boat Ramp - Stage 2 - Public Toilets / Car Parking Scoping (Roadmap)			-	361	. 361	-	361	0%
Parks and Reserves	City Centre Masterplan Urban Play (Roadmap)		- 26		100			155	0%
Parks and Reserves	General renewals		3 55		330			412	Renewals project.
Parks and Reserves	Organics composting area	-	- 74		443			554	0%
Parks and Reserves Parks and Reserves	Bluff Hill active recreation hub carpark redevelopement Surrey Park grandstand renewals (Roadmap)		54 25 - 251		755 1,807		+ 606 + 300	186 1,507	35% Rephasing is needed 0% Contract only just signed, starts Nov 12
and neserves			251	251	1,007	2,307	. 300	2,507	33.55.55.55.55.55.55.55.55.55.55.55.55.5

Capital Delivery Performance

		Actual	Budget		Actual vs Budget Variance	Budget	Plan (Delivery %)	(Delivery %) Variance		Spend vs Full Year External Commentary Budget
A -41: -14: -	Project	YTD	YTD		YTD	Full year	Full year		Full year	
Activity Parks and Reserves	Project Motor vehicle renewals	(\$000s)	(\$000s) .05	41	(\$000s) + 64	(\$000s)	(\$000s) 247	(\$000s)	(\$000s) 309	43%
Parks and Reserves	Plant renewals		65	91	+ 74	548 548			685	30% This budget is well spent and clarification of the remainder (\$250K) is going to ELT next month.
Elderly Persons Housing	Housing - replacement and new build programme		56	84	- 28	2,114	2,114	-	2,114	3% Demolition has been completed on time, design work is underway, and we plan to be out to market early in 2025.
Elderly Persons Housing	Housing - renewals		35	88	- 53	528	528	-	660	7%
Investments	Awarua Historic Precinct building renewal		-	34	- 34	206	206	-	258	0%
Property Services	Te Unua (Roadmap)	5	43	2,388	- 1,845	23,660	23,660		23,660	2% Early works on the foundation are on time and within budget. There are a few challenges with the weather, but we are making good progress. All consents are tracking to plan.
Property Services	Additional pool (Roadmap)		-	26	- 26	155	155	-	155	0%
Property Services	Southland Aquatic Centre building - renewals		2	151	- 149	906	906	-	1,133	0% Onboarding
Property Services	Scoping of Art Precinct		-	26	- 26	155	155	-	155	0%
Property Services	Bluff Service Centre building - renewals		-	102	- 102	610	610	-	762	0% Onboarding
Property Services	Civic Administration building - Redevelopment		26	25	+ 1	329	147	+ 182	147	8%
Property Services	Civic Administration building - General renewals		-	96	- 96	577	577	-	721	0%
Property Services	Dog Pound building - General improvements		4	3	+ 1	21	21	-	21	19% Reserve for Capital renewals
Property Services	Library building - Archives exterior repaint & minor work renewals		12	17	- 5	103	103	-	129	12% Awaiting feasibility reports - due November
Property Services	Car parking building - General renewals		-	16	- 16	95	95	-	118	0% Reserve for Capital renewals
Property Services	Crematorium building - General renewals		-	150	- 150	899		-	899	0% Onboarding
Property Services	Parks buildings - renewals		-	41	- 41	247		-	309	0% Under review with Parks
Property Services	Rugby Park building - Main stand strengthening	5	36	580	- 44	1,214	1,113	+ 101	1,113	44% The team are working around the NPC season and progressing works where they can; a small amount of work was deferred until after the season. This will be complete in the current FY.
Property Services	Bluff Senior Citizens building - General renewals		-	22	- 22	129	129	-	161	0% Awaiting Lease clarification
Property Services	Public Toilets - Coronation Ave	1	49	27	+ 122	165	165	-	206	90% Toilet Ordered
Property Services	Public Toilets - Russell Square	1	30	30	+ 100	181	181	-	227	72% Toilet Ordered
Property Services	Public Toilets - Bluff Service Centre		-	34	- 34	206	206	-	258	0% Being Ordered November
Property Services	Public Toilets - Stirling Point		-	34	- 34	206	206	-	258	0% Being Ordered November
Property Services	Public Toilets - General renewals		5	27	- 22	165	165	-	206	3% Prioritising next renewal currently
Corporate Services	Roadmap Programme Contengency		-	172	- 172	1,030	,	-	1,030	0% No requirement yet
Corporate Services	IT - Software		-	14	- 14	82	82	-	103	0% Tracking as per budget.

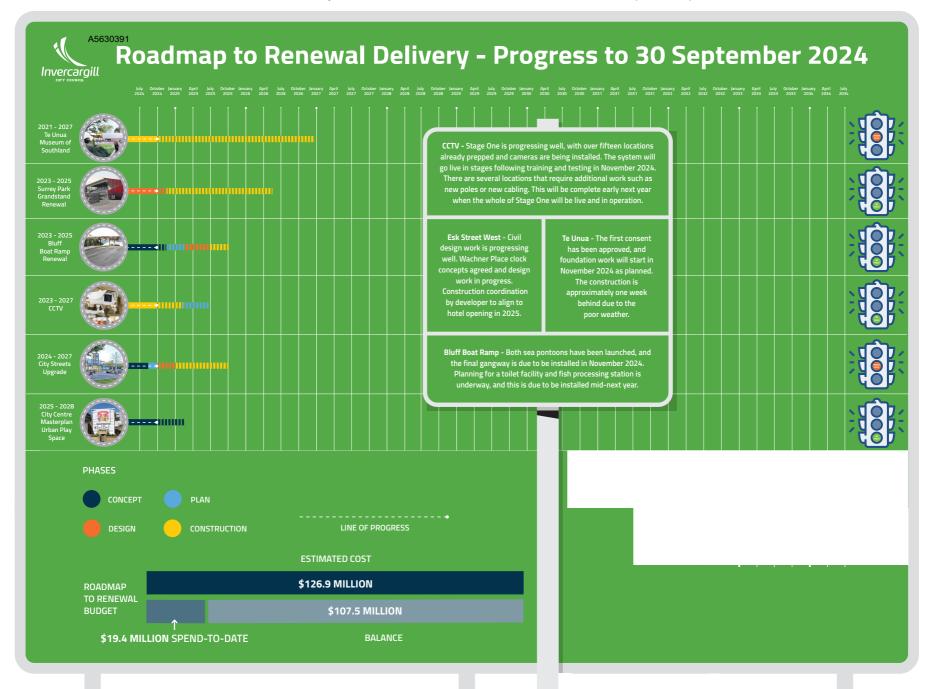
Capital Delivery Performance

		Actual	Budget	Actual vs Budget Variance	Budget	Plan (Delivery %)	Budget vs Plan (Delivery %) Variance	Plan (100% Delivery)	Spend vs Budget	Full Year External Commentary
Activity	Project	YTD (\$000s)	YTD (\$000s)	YTD (\$000s)	Full year (\$000s)	Full year (\$000s)	Full year (\$000s)	Full year (\$000s)	Full year %	
Corporate Services Corporate Services	IT - Hardware Our Council (Business Enhancement) Programme		228 5(531 58(3,516		Keplacement of storage area network and core network infrastrucure occuring earlier in year than planned HRIS successfully delivered Access Management and continues in delivery phase for organisation structure and payroll modules. Organisation training is being rolled out for Microsoft Teams and a vendor has been selected for the ICC new website.
Corporate Services	Motor vehicles and plant renewals		59 11	7 - 58	700	700	-	876	89	Tracking as per budget.
		6,	026 11,423	- 5,397	85,068	82,479	+ 2,589	92,684	79	<u>6</u>

Schedule of changes to the plan (budget)

The current Long-term Plan 2024-2034 (Plan) was approved by Council on 27 June 2024. The budget for 2023/2024 was created to capture changes that are variations to the Plan. The focus of performance monitoring is on YTD financial results compared to budget and the consideration of changes between budget and Plan. The following table provides a summary view of the budget changes made to date and includes decisions made at various Council meetings. These changes are now reflected in the revised budgets.

	Net Surplus / (Deficit) (\$000)	Capital (\$000)	
Long-term Plan 2024/2025	(3,066)	82,479	
People and culture operations increase of \$265,000 to come from	0		Finance and policy report
existing funding			17 September 2024
Depreciation revision	+ 2,521		An adjustment is required to the depreciation budget due to variances between final positions of capital work in
			progress / asset values balances for 2023/2024 and the estimated position of assets within the Long-term Plan
			2024-2034. This includes Property files Digitisation \$1.0 million, Our Council projects \$0.8 million and
			property/other projects \$0.6 million. Differences between the actual and estimate three waters asset
			revaluation are also included \$0.1 million.
Capital Project changes:			
Branxholme supply main renewal		- 899	To maintain an unchanged total project life budget, an adjustment to the budget in this year is required for any
Alternative water supply - New supply source		+ 526	over or under spend from the previous year. This adjustment is only done for capital projects with a set budget
Treatment Facilities - Bluff consent renewals		- 207	and lifespan i.e. Roadmap and Strategic projects .
City Streets - Esk Street West (Roadmap)		+ 233	
Bluff Boat Ramp - Stage 1 - Jetties (Roadmap)		- 418	
City Centre Masterplan Urban Play (Roadmap)		- 55	
Bluff Hill active recreation hub carpark redevelopement		+ 606	
Surrey Park grandstand renewals (Roadmap)		+ 300	
Civic Administration building - Redevelopment		+ 182	
Rugby Park building - Main stand strengthening		+ 101	
Our Council (Business Enhancement) Programme		+ 550	
CCTV - establishment (Roadmap)		+ 1,065	Works on project are now expected to be completed in the current year instead of over three years. Total project loosts remains unchanged.
Pipe Network - General renewals		+ 605	Mersey Street rising main pipe duplication project to be started a year ahead of plan. Total project costs remains lunchanged.
Revised budget 2024/2025 as at Q1 performance reporting date	(545)	85.068	Junichangeu.
nevised budget 2024/2025 as at Q1 performance reporting date	(545)	83,068	



2024/2025 QUARTER ONE PERFORMANCE - GREAT SOUTH UPDATE

To: Finance and Policy Committee

Meeting Date: Tuesday 19 November 2024

From: Trudie Hurst, Group Manager - Community Engagement and

Corporate Services

Approved: Michael Day - Chief Executive

Approved Date: Tuesday 12 November 2024

Open Agenda: Yes

Purpose and Summary

This report provides the Committee with the opportunity to receive an update from Great South on their performance in Quarter One of the 2024/2025 Financial Year.

Recommendations

That the Finance and Policy Committee:

- 1. Receives the report "2024/2025 Quarter One Performance Great South Update".
- 2. Notes the updates made by Great South to the Great South KPIs since the time of adoption of the Long-term Plan which included draft KPIs.
- 3. Receives the Great South report on Quarter One Performance (A5624972).

Background

As a Council Controlled Organisation (CCO), Great South are required to include their KPIs in their Statement of Intent and Council is required to include these within their Long-term Plan. The final version of the KPIs were not ready at the time of the adoption of the Long-term Plan at the end of June and as a result there is a further set of KPIs which is different.

Legally, Council is required in our Annual Report to report for CCOs against what is in the Long-term Plan. Audit advice is that any change in performance measures either for Council or for CCOs following adoption of the Long-term Plan, would require a Long-term Plan amendment.

For efficiency, Great South have indicated that they will report against their Statement of intent KPIs on a quarterly basis. The Long-term Plan set KPIs will be reported on in the Annual Report as required.

Finance and Policy Committee - Public - 2024/2025 Quarter One Performance - Great South Update (A5
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Issues

Final Statement of Intent Performance Measures

For transparency, the table on the next page provides a comparison of the KPIs set in the Long-term Plan and how they have changed to those set in the Statement of Intent.

LTP KEY PERFORMANCE INDICA	ATORS	STATEMENT OF INT	ENT KEY PERFORMANCE
Description	KPI target 2024/25	Description	KPI target 2024/25
Data and Insights Provide up-to-date and accurate data and insights to inform decision making via regional data dashboards and repository.	Further develop regional data dashboards along with sustainability, housing and tourism dashboards.	Pata and Insights Provide up-to- date and accurate data and insights to inform decision making via regional data dashboards and repository.	Launch DISH – Digital Insights Southland Hub including six dashboards, a website and a cloud-based processing system. Prepare a shared service proposal for Councils to use and support DISH.
Develop and circulate regular data reports derived from the regional dashboards (Dashboards may include: housing, regional indicators, tourism and environmental / climate change data).	Produce and distribute. Undertake gap analysis of further data needs.		
Advocacy Submission Advocate for and/or prepare submissions regarding key issues including housing, telecommunications, skills development, roading and transport, carbon forestry.	Hold bi-annual meetings with central government officials at MBIE, NZTE, MHUD, MfE, MPI etc.	Advocacy and Submission Advocate for and/ or prepare submissions and funding applications for issues of importance to the region.	Hold bi-annual meetings with central government officials at MBIE, NZTE, MHUD, MfE, MPI etc. Prepare a minimum of two submissions on issues of regional significance. Support Councils and stakeholders to apply for RIF as applicable.
Housing Build on regional housing planning undertaken in 2023/24 as part of Beyond 2025.	Facilitate Implementation of the Regional Housing Action Plan, including any regional housing forums. Maintain Regional Digital Housing Portal and website.	Housing Implement priorities from the Murihiku Southland Housing Action Plan.	Deliver four projects from the Housing Action Plan. Support individual Councils with their housing planning considering current and future community and industry needs.
Water Investigate current and future water resilience.	Investigate development of a Water Resilience Plan in partnership with Environment Southland and wider industry. Advocate to secure Sky TEM airborne surveying for 2024/2025 (subject to external funding).		
Transport Data and insights provided to support decision making around regional transport network.	Investigate development of a multi-mode Integrated Transport Plan.		
Economic Diversification Encourage regional economic diversification by providing data and supporting investigation.	Create a Regional Industry Capability Profile.		

		Aquaculture Facilitate and develop a regional approach to realise the benefits of Aquaculture as a diversification opportunity.	 Facilitate development of a Regional Aquaculture Strategy. Support local and central government and lwi, to provide enabling regulation and infrastructure to build an aquaculture industry in Southland.
Support agricultural sector land - use and support farmer decision making.	Prepare and implement project on how to share land-use data with farmers (externally funded). Update soils database and growing degree days seasonal breakdown analysis. Undertake ongoing analysis and monitoring of regional farming (livestock numbers, forestry growth, and water allocation).	Agriculture Support agricultural sector land- use and support farmer decision making.	Analysis of relevant agricultural sector data to feed into the Regional Emissions Report for 2025.
Forestry Working with Councils, support further investigation of the impacts of unrestricted forestry in our region.	Provide data and insights to support carbon forestry advocacy for regulatory certainty.	Forestry Support further investigation of the impacts of unrestricted.	Provide data and insights regarding changing land use and the impacts of carbon forestry.
Regional Planning Facilitate and deliver regional strategies, feasibility assessments and plans as required by shareholders.	Complete Regional Aquaculture Strategy. Complete Provenance and Branding Export Investigation.		
Digital Presence Great South website redesigned to ensure accurate and up-to-date information is provided to shareholders and wider communities.	 Redesign and launch website. 10% increase in visitors to the website from 2023/24 baseline. 		
		Connectivity Monitor digital connectivity in the region.	Deliver the Digital Connectivity Report which tracks mobile phone coverage across the region.
Building Capability in our Businesses Continue support for businesses via a range of services including Regional Business Partner (RBP), workshops, events, webinars, Callaghan Innovation Research and Development.	Great South Business Consultations 150. Great South Business Engagements 250 (MBIE Contract ends 2024/25).	Communications Continue to connect with businesses within the region to provide information on RBP and Callaghan Innovation opportunities.	Publish Beyond Great – Great South's Business Newsletter six times per year. Showcase six Southland businesses achieving success.

		Business in Southland - A Regional Guide Resource document that outlines useful information for new and potential businesses to the region. Consumer Marketing Promote Murihiku Southland as a year- round destination for travellers from New Zealand, Australia and other key	Develop and publish a regional guide to support new businesses to Southland. Ensure 85% of website traffic comes from key markets in NZ, Australia, North America, Europe, Asia. Three digital campaigns.
		markets, resulting in	
		more visitors.	
		Content Development Increase awareness and preference for Murihiku Southland as a year- round destination for travellers through improved marketing.	Three Marketing collateral updated including Murihiku Visitor Guide, Murihiku Eats and Hike Fiordland.
Content	• Ensure 85% of website	Media	Three media famils
Focus on Web, Social, PR/Media and Partnerships (e.g., AirNZ)	traffic comes from key markets in NZ, Australia, North America, Europe, Asia. • Five-eight media famils held. • 45 media results achieved.	Increase positive travel media coverage for Murihiku Southland, promoting the region's diverse activities and experiences and drive visitor numbers.	• 15 media results.
Showcasing Our Region	Attend five trade	Showcasing Our	 Attend five trade shows.
Trade Events, Trade Famils and TRENZ.	shows, two partnered famils, two Murihiku itineraries adopted from Milford Opportunities Project. • Develop one new iwi experience.	Region Trade Events, Trade Famils and TRENZ.	Attend two partnered famils. Two Murihiku itineraries adopted from the Milford Opportunities Project.
		New Experiences	• Develop one new iwi experience.
Business Events Deliver Business Events Strategy.	Attend three conference events. Confirm four new conferences for the region. Host two famils in Murihiku. Deliver TECNZ conference.	Business Events Develop Murihiku Southland as a Business Events destination.	Attend three conference events.
Progress key projects from the Murihiku Southland Destination Strategy 2023 -2029.	Progress at least five projects from the Murihiku Southland Destination Strategy 2023 – 2029.	Destination Development Progress projects from the Murihiku Southland Destination Strategy (MSDS).	 Develop an Implementation Plan for MSDS. Progress three projects from MSDS which includes delivering the Murihiku Southland Sustainable Tourism programme.

Murihiku Southland sustainable tourism programme.	Two Murihiku Sustainable Tourism Programmes held.		
Maintain website calendar listings for regional events.	10% increase on number of events listed (baseline: 690). 10% increase on number of overall page views (baseline: 40,000). 15% increase on number of overall page views from within Southland (baseline: 14,000).	Regional Events Calendar Maintain southlandnz.com website calendar listings for regional events.	10% increase on number of events listed (baseline: 690). 10% increase on number of overall page views (baseline: 40,000). 15% increase on number of overall page views from within Southland (baseline: 14,000).
Support Major Southland Events	Support delivery of Burt Munro Challenge.Deliver ILT Kidzone Festival.	Unmissable Regional Events	Support delivery of Burt Munro Challenge. Deliver ILT Kidzone Festival.
		Regional Marketing of Events	 Six cluster events. Four seasonal campaigns. Marketing of unmissable events.
Monitor Emissions Complete annual regional emissions reporting by emissions source.	Produce annual emissions report.	Monitor Emissions Complete annual emissions reporting.	Produce the Regional Emissions Report for 2024.
		Energy Planning Implement the Net Zero Southland Report.	Review and update the Net Zero Southland - Economic Mitigation Pathways Analysis to Net Zero Emissions for Southland Report (March 2021).
Deliver business decarbonisation outreach and public socialisation workshops.	Two information workshops and at least one Decarbonisation Workshop Series held.		
Implement the Regional Energy Strategy	Prepare reports on 'biogenic capture and use' opportunities and 'woody mass' availability.	Implementation of the Regional Energy Strategy	 Prepare an Action Plan to guide implementation of the Regional Energy Strategy. Prepare two technical reports to support the development 'biogenic methane capture and use' opportunities and 'woody bio-mass' market growth. Prepare a spatial plan identifying favourable locations for renewable energy generation.
Implement the Regional Energy Strategy	Prepare reports on 'biogenic capture and use' opportunities and 'woody mass' availability.		

Next Steps

A report on Great South performance will be provided on a quarterly basis to the Finance and Policy Committee.

Attachments

Attachment 1 - Great South Accountability Report for Invercargill City Council (A5624972).



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

SOI-2025-26

DISH - Launch Operate and Maintain DISH

Regional Strategy

Owner	Bobbi Brown	Old KPI ID	SOI 2425_32
KPI Status	02 In Progress	Quarter Status	02 In Progress

Q1 Report

Target Actual

Preparation for public launch of DISH on 12 Nov 2024 is underway with invites out and high number of RSVPs reflecting interest in the project.

Socialisation and validation process with key stakeholders, suppliers of data and councils underway.

A schedule of reports will be developed based on identified data and reporting needs from key stakeholders (engagement process planned in Q2).

Report prepared for consideration detailing resource required to operate, maintain and enhance DISH. Resource has been subsequently allocated to deliver agreed enhancements.

SOI-2025-27

DISH - Grow and Expand

Regional Strategy

Owner	Bobbi Brown	Old KPI ID	SOI 2425_33
KPI Status	02 In Progress	Quarter Status	02 In Progress

Q1 Report

Target Actual



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

- Socialisation process underway with a focus on those who have supplied data on DISH, councils and central govt (Social Investment Agency and Regional Data Portal). This process is important as the basis for future partnerships and potential shared service agreements.

- Attend 2TEG council meeting to discuss alignment with 4 Councils

-Develop agreed data governance practices - Underway and will be a part of potential shared service agreements with Councils.

- Identify a list of key datasets and reports required by the region and all councils (e.g. demographic, economic, wellbeing, and housing) - Underway (see KPI1 above – duplication on reports).

SOI-2025-34

Regional Advocacy and Deals - Meetings with Central Government

Regional Strategy

Owner	Bobbi Brown	Old KPI ID	SOI 2425_34
KPI Status	02 In Progress	Quarter Status	02 In Progress

Q1 Report Target Actual

Meetings held with MBIE (Kānoa), Kainga Ora, MHUD, Te Whatu Ora, Social Investment Agency.

SOI-2025-36

Regional Advocacy and Deals - Submissions

Regional Strategy



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL

KPI REPORT 2024/25

Owner	Bobbi Brown	Old KPI ID	SOI 2425_36
KPI Status	02 In Progress	Quarter Status	02 In Progress

Q1 Report

Target Actual

Submission on proposed 'Granny Flat' or Minor Residential Unit legislation changes to the Resource Management Act and Building Act prepared and submitted, in consultation with Councils.

Submission submitted on the 12th August 2024

SOI-2025-35

Regional Advocacy and Deals - Funding Applications

Regional Strategy

Owner	Bobbi Brown	Old KPI ID	SOI 2425_35
KPI Status	02 In Progress	Quarter Status	02 In Progress

Q1 Report

Target Actual

Hosted Kānoa officials on 23 & 24 July 2024 and facilitated meetings with SDC, ICC and GDC to discuss potential opportunities re the Regional Infrastructure Fund.

Formal partnership with Kainga Ora re the Housing Development Ready project.



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

SOI-2025-37

Housing - Deliver 4 projects from the Housing Action Plan

Regional Strategy

Owner	Bobbi Brown	Old KPI ID	SOI 2425_37
KPI Status	02 In Progress	Quarter Status	04 On Schedule

Q1 Report

Target Actual

Summary Update: Q1: 1 project complete, 2 underway and 1 yet to start.

Project 1: Prepare discussion document for regional leaders which outlines options for a regional housing framework and structure - Complete: Discussion document presented to GS JS Committee on 30th August following the Mayoral forum presentation on 2nd August.

Project 2: Develop and maintain the Regional Digital Housing Portal / website - Yet to be started

Project 3: Maintain the Housing Data Dashboard and produce associated reporting where reporting permits - Ongoing: Housing data dashboard will be formally launched as part of DISH on 12 Nov 2024. Review and socialisation will occur prior to this launch. Housing reporting as identified in DISH is underway.

Project 4: A 'development ready' customer journey mapping exercise with each of the southland councils. This will show the experience of the consenting / house building process from the perspective of builders, homeowners, and developers, with the outcome being observations and recommendations to help the region. Underway and on schedule - Jointly funded project acknowledging significance of this project to enable housing aspirations. Project Group supporting Great South to deliver this project has been established with GMs/CEs from each Council. Consultants engaged and have completed Phase 2 of 3 in Q1. Project will be finished Q2, mid Nov and results presented to key partners including Councils.

SOI-2025-41

Housing - Support Individual Councils

Regional Strategy

Owner	Bobbi Brown	Old KPI ID	SOI 2425_38



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

KPI Status 02 In Progress Quarter Status 02 In Progress	
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Q1 Report

Target Actual

Support provided to SDC to develop their Housing Action Plan including advice, technical support and data and insights.

Connected Councils with central Govt agencies – Kainga Ora etc.

Connected potential elderly housing developers with GDC, ICC and SDC.

Support provided to SDC re the Luxmore Housing Subdivision, Stewart Island Senior Housing project and Otautau housing opportunities.

SOI-2025-31

Aquaculture - Facilitate the Development of the Regional Aquaculture Strategy Regional Strategy

Owner	Bobbi Brown	Old KPI ID	SOI 2425_39
KPI Status	02 In Progress	Quarter Status	02 In Progress

Q1 Report Target Actual

Scope the Aquaculture Strategy including the process to develop it and resource required - In partnership with Ngai Tahu, central and local government and key stakeholders, work is underway to scope the process to develop this Strategy. The need for the Strategy has been heightened and its role to connect various work and identify the pathway forward for the region. The process will align with recently announced aquaculture projects listed within the Fast Track Approvals Act. Conversations with Ministry of Primary Industries re alignment of the national revised aquaculture strategy with Southland's planning.



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

Development of the Aquaculture Strategy - Will be underway once the scoping phase has been completed. Note that this will include the identification of supply chain and new value-added opportunities.

SOI-2025-32

Aquaculture - Support local and central government and Iwi

Regional Strategy

Owner	Bobbi Brown	Old KPI ID	SOI 2425_40
KPI Status	02 In Progress	Quarter Status	02 In Progress

Q1 Report

Target Actual

Socialisation of aquaculture with Iwi and councils including connecting with private sector

- GS is providing key coordination between multiple stakeholders including private sector and local govt (2 meetings with ICC and SDC late Oct; support at Mayoral Forum for 3 aquaculture businesses; South Port partnership).
- Partnership with Kānoa to support aquaculture through the Regional Infrastructure Fund.
- Alignment of aquaculture with national strategy including data and metrics used to measure success and goals

Support Environment Southland with development and socialisation of the revised Regional Coastal Plan.

- Participated in an ES workshop on the Coastal Plan and provided insights on how aquaculture fits within this key piece of work.
- Conversations with Ministry of Primary Industries re regulation (existing and proposed) and implications on aquaculture in Southland.



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

SOI-2025-9	6				
Analyse a Strategic Pr	_	ral data a	nd feed into	the Regional Emiss	ions Report for 2024
Owner		Steve Canny		Old KPI ID	SOI 2425_24
KPI Status		02 In Progress		Quarter Status	02 In Progress
Q1 Report	Targ	get Actual		_	
Livestock	2018	2023	Total Change		
Sheep	3,737,512	3,069,684	- 667,828 less		
Dairy Cows	681,011	661,014	- 19,997 less		
	172 770	184,702	+ 10,932 inc'		
Beef Cattle	173,770	104,702	+ 10,952 IIIC		

SOI-2025-97				
Forestry - Land use change data and insights Strategic Projects				
Owner	Steve Canny	Old KPI ID	SOI 2425_25	
KPI Status	02 In Progress	Quarter Status	02 In Progress	



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

Q1 Report

Target Actual

Target Actual

We are waiting for the release of harvest and planting data from MPI to update the insights.

SOI-2025-98

Deliver the report which tracks mobile phone coverage across the region

Strategic Projects

Owner	Steve Canny	Old KPI ID	SOI 2425_26
KPI Status	02 In Progress	Quarter Status	02 In Progress

Q1 Report

Coverage mapping update completed in September 2024. Across the region there are 14 areas with unreliable or no connectivity by any provider. Full report being compiled now.

SOI-2025-42

Publish Beyond Great - Great South's Business Newsletter 6 times per year

Business Support and Diversification

Owner	Chami Abeysinghe	Old KPI ID	SOI 2425_21
KPI Status	02 In Progress	Quarter Status	04 On Schedule



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

Q1 Report

Target 2 Actual 2

July newsletter sent 30/07/2024. September newsletter sent 30/09/2024.

SOI-2025-61

Showcase 6 Southland businesses achieving success

Business Support and Diversification

Owner	Chami Abeysinghe	Old KPI ID	SOI 2425_22
KPI Status	02 In Progress	Quarter Status	04 On Schedule

Q1 Report

Target 2 Actual 2

Success stories have been shared across 2 newsletters. One business shared their success with commencing a sustainability programme and another shared their success with expanding into a new customer target market to diversify their business.

SOI-2025-62

Businesses in Southland - guide to our region

Business Support and Diversification

Owner	Chami Abeysinghe	Old KPI ID	SOI 2425_23
KPI Status	01 Pending	Quarter Status	01 Pending

GREAT SOUTH

Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

Q1 Report Target Actual

Not started

SOI-2025-65

Ensure 85 Percent of website traffic comes from key markets

Regional Promotion

Owner	Mark Frood	Old KPI ID	SOI 2425_01
KPI Status	02 In Progress	Quarter Status	09 Complete

Q1 Report Target 85 Actual 85.5

Results for Website visitation as of 30 September:

- Southland NZ: 90% of total pageviews (245,563) come from our key markets (goal is 85%)
- Fiordland NZ: 81% of total pageviews (73,937) come from our key markets (goal is 85%)

These results are directly related to our social media campaigns and partnerships with NZME, targeting key audiences while ensuring all organic social posts direct back to the site.

Marketing Website:

https://lookerstudio.google.com/u/0/reporting/5a134124-017b-46ca-8e95-7e0ea69a8da9/page/1Mage/



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

SOI-2025-66

3 Digital Campaigns

Regional Promotion

Owner	Mark Frood	Old KPI ID	SOI 2425_02
KPI Status	02 In Progress	Quarter Status	09 Complete

Q1 Report

Target 1 Actual 4

Completed:

1. Spring Social Campaign

The Spring Social campaign aims to promote Murihiku Southland as a destination for visitors during the spring season. The campaign highlights the region's events and experiences, encouraging travellers to explore our stunning landscapes, indulge in delicious cuisine, and try things unique to Southland.

- "Events" are primarily focused on a local domestic audience, offering opportunities for community engagement and participation.
- "Things to Do" focuses on both domestic and international audiences, highlighting a wider range of activities and attractions that appeal to visitors from various backgrounds.

2. NZME - Australia Campaign

The Australian Winter campaign generated awareness and consideration of travelling to Southland. During the July-August campaign window, it targeted people in Brisbane and Sydney interested in travel. The ads were seen over 204,000 times by nearly 83,000 unique people, which means people have seen this campaign 2-3 times on average. That motivated them to click through to your website to learn more 351 times.

Currently Live:

3. NZME - Always On Domestic

The Always On campaign generated awareness and consideration of travelling to Southland. It targeted people in Auckland and Otago interested in travel, sustainability, food & beverage. Between July and October, the ads were seen over 805,000 times by 203,000 unique people, which means people have seen this campaign an average of 2-3 times. That motivated them to click through to your website to learn more 1,365 times.



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

4. Autumn Social Campaign

The Autumn Social campaign aims to promote Murihiku Southland as a destination for visitors during the autumn season. The campaign highlights the region's events and experiences, encouraging travellers to explore our stunning landscapes, indulge in delicious cuisine, and try things unique to Southland.

- "Events" are primarily focused on a local domestic audience, offering opportunities for community engagement and participation.
- "Things to Do" focuses on both domestic and international audiences, highlighting a wider range of activities and attractions that appeal to visitors from various backgrounds.

Results:

Spring Social Campaign:

Impressions: 81,625 Reach: 34,522 Clicks to Site: 1,529

Autumn Social Campaign:

Impressions: 83,836 Reach: 69,654 Clicks to Site: 2,218

NZME Australia Campaign

Impressions: 204,619 Reach: 82,844 Clicks to Site: 351

NZME Always On Campaign

Impressions: 805,510 Reach: 203,564 Clicks to Site: 1,365



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

SOI-2025-67

Updated 3 Marketing Collateral

Regional Promotion

Owner	Mark Frood	Old KPI ID	SOI 2425_03
KPI Status	02 In Progress	Quarter Status	09 Complete

Q1 Report

Target 1 Actual 3

Hike Fiordland: The Hiking Passport Guide

- The 24/25 season update is nearing completion.
- Final updates are being made and will be sent to the printer at the beginning of Q2.

Murihiku Eats: The Murihiku Southland Food Guide

- The guide has been updated to take out some closed places and include new eateries
- The layout has been increased from A3 to A2 for the 24/25 season to allow for highlighting our heroes and for adding more places in the future
- Final updates are being made and will be sent to the printer at the beginning of Q2.

Murihiku Southland Visitor Guide and Map

- A new regional visitor guide and map have been created for the 24/25 season.
- Copy has been written, and design/layout has been created.
- The map design is currently being developed in collaboration with Naked Creative.
- Once finalised, the project will be sent to the printer in the middle of Q2.



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

SOI-2025-68

3 Famils

Regional Promotion

Owner	Mark Frood	Old KPI ID	SOI 2425_04
KPI Status	02 In Progress	Quarter Status	09 Complete

Q1 Report

Target 1 Actual 2

July: TNZ (Tourism New Zealand) scoping famil in Doubtful Sound. The project is a secret but could result in massive online exposure worldwide.

August: The TECNZ Conference and Famils were a big success, with agents experiencing all the region had to offer.

Famils currently in the works:

November: Opening of Hump Ridge Track & Stewart Island Famil with Aussie Journalist in partnership with TNZ

December: Kia Ora: A food-focused family in Southland, with additional stories on Paddock-to-Plate and day trips from Invercargill (Gore,

Stewart Island, The Catlins, etc.).

November: TNZ Team & Board visit to Invercargill

SOI-2025-69

15 Media Results

Regional Promotion

Owner	Mark Frood	Old KPI ID	SOI 2425_05
KPI Status	02 In Progress	Quarter Status	09 Complete

GREAT SOUTH

Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

Q1 Report	Target 4 Actual 13		
Visit Southland July	y:		
1. Kia Ora: Souther	n Way Article		
2. Kia Ora: Hokonu	i Fashion Event Feature		
Visit Southland Aug	gust:		
1. Kia Ora: Souther			
Visit Southland Seg	otember:		
1. Wilderness Mag	azine: Hump Ridge		
Visit Fiordland July	:		
1. Kia Ora: Souther	n Way Article		
2. Kia Ora: Hydro E	vent Feature		
3. The Australian			
4. NZ Today: Bare k	Kiwi		
Visit Fiordland Aug	ust:		
1. Kia Ora: Souther	n Way Ad		
Visit Fiordland Sep	tember:		
1. Kia Ora: Doubtfu			
1. Wilderness Mag	azine: Hump Ridge		
3	, ,		
ICC Delivered: 2		SDC Delivered: 7	GDC Delivered: 1
		1. Kia Ora: Southern Way Article	1. Kia Ora: Hokonui Fashion
		2. Kia Ora: Hydro	2
		3. Kia Ora: Southern Way Ad	

GREAT SOUTH

Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

•		
1. Kia Ora: Southern Way Article	4. Wilderness Magazine: Hump Ridge	
2. Kia Ora: Southern Way Ad	5. Kia Ora: Doubtful Sound Article	
	6. Kia Ora: Hump Ridge Track Article	
	7. The Australian - Fiordland Discovery	

Attend 5 trade shows

Regional Promotion

SOI-2025-70

Owner	Mark Frood	Old KPI ID	SOI 2425_06
KPI Status	02 In Progress	Quarter Status	01 Pending

Q1 Report Target Actual

No Trade Shows for the Q1

SOI-2025-71

Attend 2 partnered famils

Regional Promotion

Owner	Mark Frood	Old KPI ID	SOI 2425_07
KPI Status	02 In Progress	Quarter Status	01 Pending



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

Q1 Report

Target Actual

Famils scheduled for later in the year.

SOI-2025-72

2 Murihiku itineraries adopted from Milford Opportunities Project

Regional Promotion

Owner	Mark Frood	Old KPI ID	SOI 2425_08
KPI Status	01 Pending	Quarter Status	01 Pending

Q1 Report

Target Actual

SOI-2025-73

Develop 1 new iwi experience

Regional Promotion

Owner	Mark Frood	Old KPI ID	SOI 2425_09
KPI Status	01 Pending	Quarter Status	01 Pending

Q1 Report

Target Actual



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

SOI-2025-64	SOI-2025-64					
Attend 3 conference events (Business Events) Regional Promotion						
Owner	Mark Frood	Old KPI ID	SOI 2425_12			
KPI Status	02 In Progress	Quarter Status	04 On Schedule			
Q1 Report Target Actual						
Nil for Q1						

SOI-2025-95

Murihiku Southland Destination Strategy - Implementation Plan Development

Regional Promotion

Owner	Mark Frood	Old KPI ID	SOI 2425_11
KPI Status	02 In Progress	Quarter Status	02 In Progress

Q1 Report

Target Actual

Lead organisations/ entities for each project have been identified and suggested timeframes established. This now needs to be checked with our internal teams and external project leads.



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

SOI-2025-94

Progress at least 3 projects from the Murihiku Southland Destination Strategy 2023-2029

Regional Promotion

Owner	Mark Frood	Old KPI ID	SOI 2425_10
KPI Status	02 In Progress	Quarter Status	02 In Progress

Q1 Report

Target Actual

Dark Skies

- * Visited Milford Sound to assess lighting compliance on all buildings in the area to support our application to Dark Sky International
- * Attended and presented at the Starlight Conference in Lake Tekapo. This was attended by the head of Dark Sky International and speakers from around the world.
- * Worked to share information and night sky storytelling with Tourism NZ

Te Taurapa o Te Waka - Motupōhue Bluff Visitor Experience

* Met with the project team and Awarua Rūnaka to plan our next steps for this project. This will include the development of an investment focussed presentation that can be used to approach local supporters who may want to help with the projects early stages i.e. planning assessment and digital storytelling.

Bluff Motupōhue Tourism Master Plan

* Continue to meet with and work alongside the Project Coordinator. A wider stakeholder hui is planned for the 6th November.

Tourism Sector Sustainability

- * Climate Action Plan complete this will be shared with the Board in a coming meeting.
- * Held a focus group with tourism operators in Fiordland on our sustainable tourism programme as registrations have been low. We will make some messaging changes and adjust the format for 2025, however continuing to run this programme will be resource dependent as delivery of this was a joint activity with the Sustainability Planner
- * Supporting the Fiordland community to set up a Responsible Fiordland group which will focus on moving towards single use plastic free,



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

similar to the SUCFree Wanaka initiative.

Southland Murihiku Food Tourism Strategy implementation

- * Planning for food focussed media famils, itineraries and a regional video is underway.
- * Held interviews and now working with a preferred candidate for the short-term project focussed on implementation of the Southland Murihiku Food Tourism Strategy

Other

* Cycle tourism --presented to the Great South Joint Shareholders Committee on the proposed regional trails entity. A further report has been requested that will share what progress over a 5-year period could look like should this investment by made.

SOI-2025-86

Increase on number of events listed on SouthlandNZ Calendar (Events)

Regional Promotion

Owner	Mark Frood	Old KPI ID	SOI 2425_13
KPI Status	02 In Progress	Quarter Status	04 On Schedule

Q1 Report

Target Actual

Year to date: 152



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

SOI-2025-87

Increase overall page views on SouthlandNZ regional calendar (Events)

Regional Promotion

Owner	Mark Frood	Old KPI ID	SOI 2425_14
KPI Status	02 In Progress	Quarter Status	09 Complete

Q1 Report

Target Actual

1 July - 30 September pageview results:

- Arts Murihiku Events Calendar (/arts-murihiku-events-calendar/): 464
- Heritage South (/heritage-south/): 44
- ILT Stadium (/ilt-stadium-southland/): 168
- Active Southland (/active-southland-calendar/): 156
- Back your back your yard (/events/events-southland/): 8,453
- SouthlandNZ main events calendar (/events/): 6,482
- Spring campaign (/events/southland-event-guides/spring-event-guide/): 1,783
- Summer campaign (/events/southland-event-guides/summer-event-guide/): 202
- Winter campaign (/events/southland-event-guides/winter-event-guide/): 218
- Autumn campaign (/events/southland-event-guides/autumn-event-guide/): 311

SOI-2025-87

Increase overall page views on SouthlandNZ regional calendar (Events)

Regional Promotion

Owner Mark Frood Old KPI ID SOI 2425_14

GREAT SOUTH C

Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

KPI Status	02 In Progress	Quarter Status	09 Complete
Q1 Report Targ	get Actual		
 Heritage South (/heritage) ILT Stadium (/ilt-stadium-s) Active Southland (/active-s) Back your back your yard SouthlandNZ main events Spring campaign (/events, summer campaign (/events) Winter campaign (/events) 	ndar (/arts-murihiku-events-calendar/ -south/): 44 southland/): 168 southland-calendar/): 156 (/events/events-southland/): 8,453	-guide/): 1,783 vent-guide/): 202 t-guide/): 218	

SOI-2025-89 Support delivery of Burt Munro Challenge (Event Delivery) Regional Promotion					
Owner	Mark Frood	Old KPI ID	SOI 2425_16		
KPI Status	02 In Progress	Quarter Status	04 On Schedule		
Q1 Report Planning underway	Target Actual		·		



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

SOI-2025-90				
Deliver ILT Kidzone Festival (Event Delivery) Regional Promotion				
Owner	Mark Frood	Old KPI ID	SOI 2425_17	
KPI Status	02 In Progress	Quarter Status	03 Behind Schedule	
Q1 Report Target Actual				
No activity occured	d			

SOI-2025-91				
Regional Marketing Cluster Campaigns (Events) Regional Promotion				
Owner	Mark Frood	Old KPI ID	SOI 2425_18	
KPI Status	02 In Progress	Quarter Status	09 Complete	
Q1 Report	arget Actual	•		
Event marketing is done 66 - 3 Digital Campaigns	via seasonal social media cam _l	paigns through the Southland NZ Chan	nel. For more information go to: SOI-2025-	
Completed:				



Southland Regional Development Agency

GREAT SOUTH ACCOUNTABILITY REPORT FOR INVERCARGILL CITY COUNCIL KPI REPORT 2024/25

1. Spring Social Campaign

The Spring Social campaign aims to promote Murihiku Southland as a destination for visitors during the spring season. The campaign highlights the region's events and experiences, encouraging travellers to explore our stunning landscapes, indulge in delicious cuisine, and try things unique to Southland.

- "Events" are primarily focused on a local domestic audience, offering opportunities for community engagement and participation.
- "Things to Do" focuses on both domestic and international audiences, highlighting a wider range of activities and attractions that appeal to visitors from various backgrounds.

Currently Live:

4. Autumn Social Campaign

The Autumn Social campaign aims to promote Murihiku Southland as a destination for visitors during the autumn season. The campaign highlights the region's events and experiences, encouraging travellers to explore our stunning landscapes, include in delicious cuisine, and try things unique to Southland.

- "Events" are primarily focused on a local domestic audience, offering opportunities for community engagement and participation.
- "Things to Do" focuses on both domestic and international audiences, highlighting a wider range of activities and attractions that appeal to visitors from various backgrounds.

Results:

Spring Social Campaign: Impressions: 81,625 Reach: 34,522 Clicks to Site: 1,529

Autumn Social Campaign: Impressions: 83,836

Reach: 69,654 Clicks to Site: 2,218

FINANCIAL UPDATE – NOVEMBER 2024

To: Finance and Policy Committee

Meeting Date: Tuesday 19 November 2024

From: Jaimee Botting – Manager – Financial Planning

Stephanie Roberts - Manager - Financial Services

Approved: Patricia Christie – Group Manager Finance and Assurance

Approved Date: Friday 8 November 2024

Open Agenda: Yes

Public Excluded Agenda: No

Purpose and Summary

The purpose of this report is to provide an update on Council's financial position including, level of debt owed to Council from rates and operations to September 2024.

Recommendations

That the Finance and Policy Committee:

- 1. Receives the report "Financial Update November 2024".
- 2. Notes the current state of Council finances.
- 3. Notes the current net debt and treasury position.
- 4. Notes that it has reviewed the sensitive expenditure listing provided.

Background

This report provides the Committee with an update on key financial issues and areas for Council including the regular reporting of net debt of Council (Borrowings and Investments) and debt owed to Council (Debt Management).

Issues

Net debt and Treasury update

At 31 October 2024, Council had borrowings and other debt of \$150 million and cash investments of \$60 million. These generated a net debt balance of \$90 million. The highlights of Council's net debt position are provided below.

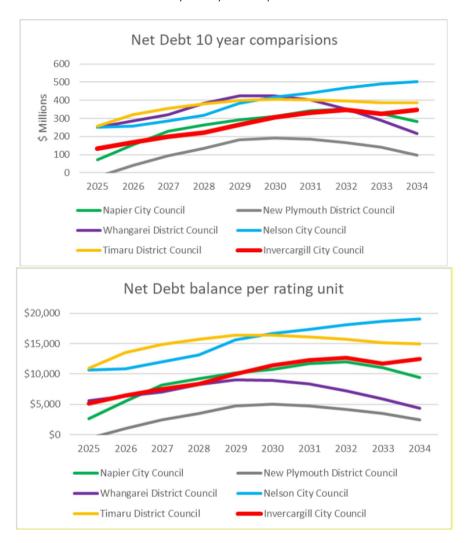
Net Debt Breakdown

	<u>t</u>			
Borrowings			Not	e
<u>Party</u>	Maturity date	Interest rate		
LGFA	4/11/2024	5.74% Fixed	\$18,000,000 ^C	
LGFA	29/01/2025	4.70% Fixed	\$20,000,000	
LGFA	15/04/2025	5.61% Fixed	\$9,140,000	
LGFA	15/04/2025	1.49% Fixed	\$15,000,000	
LGFA	15/10/2025	0.59% Fixed	\$8,500,000	
LGFA	15/04/2026	1.09% Fixed	\$10,000,000	
LGFA	29/04/2026	4.90% Floating	\$10,000,000	
LGFA	29/04/2026	4.97% Floating	\$10,000,000	
LGFA	27/06/2027	5.33% Fixed	\$10,256,410	
LGFA	29/04/2027	5.08% Floating	\$10,000,000	
LGFA	29/04/2027	2.62% Fixed	\$10,000,000	
LGFA	29/04/2028	5.09% Floating	\$10,000,000	
LGFA	15/05/2028	4.06% Fixed	\$10,000,000	
Accrued interes	st payable		\$1,209,694	
			Total	\$152,106,104
Other debt				
LGFA Borrower	Notes		(\$2,278,910)	
Environment Se	outhland -Clean Air Sche	me	\$200,000	
Financing Leas	e - Canon		\$112,073 ^A	
			Total	(\$1,966,837)
AL BORROWINGS	& OTHER DEBT			\$150,139,266
Cash & Cash Inves	tments			
	ivalanta		Not	P
Cash and cash equ	ivaients			\$2,919,179
Term Deposits	ivalents			
•	Maturity date	<u>Interest rate</u>		
Term Deposits		<u>Interest rate</u> 5.70%	\$18,000,000 ^C	
Term Deposits Party	<u>Maturity date</u>	·	\$18,000,000 ^C \$4,467,146	
Term Deposits Party Westpac	<u>Maturity date</u> 3-Nov-24	5.70%		
Term Deposits Party Westpac SBS	Maturity date 3-Nov-24 27-Jan-25	5.70% 6.36%	\$4,467,146	
Party Westpac SBS SBS	<u>Maturity date</u> 3-Nov-24 27-Jan-25 27-Jan-25	5.70% 6.36% 6.36%	\$4,467,146 \$132,649	
Party Westpac SBS SBS Westpac	<u>Maturity date</u> 3-Nov-24 27-Jan-25 27-Jan-25 24-Apr-25	5.70% 6.36% 6.36% 5.30%	\$4,467,146 \$132,649 \$5,714,353	
Party Westpac SBS SBS Westpac BNZ	Maturity date 3-Nov-24 27-Jan-25 27-Jan-25 24-Apr-25 28-Apr-25 25-Jul-25	5.70% 6.36% 6.36% 5.30% 6.35%	\$4,467,146 \$132,649 \$5,714,353 \$4,556,864	
Party Westpac SBS SBS Westpac BNZ SBS	Maturity date 3-Nov-24 27-Jan-25 27-Jan-25 24-Apr-25 28-Apr-25 25-Jul-25	5.70% 6.36% 6.36% 5.30% 6.35%	\$4,467,146 \$132,649 \$5,714,353 \$4,556,864 \$4,593,103	\$2,919,175
Party Westpac SBS SBS Westpac BNZ SBS	Maturity date 3-Nov-24 27-Jan-25 27-Jan-25 24-Apr-25 28-Apr-25 25-Jul-25 st receivable	5.70% 6.36% 6.36% 5.30% 6.35%	\$4,467,146 \$132,649 \$5,714,353 \$4,556,864 \$4,593,103	\$2,919,175
Party Westpac SBS SBS Westpac BNZ SBS Accrued interes	Maturity date 3-Nov-24 27-Jan-25 27-Jan-25 24-Apr-25 28-Apr-25 25-Jul-25 st receivable	5.70% 6.36% 6.36% 5.30% 6.35%	\$4,467,146 \$132,649 \$5,714,353 \$4,556,864 \$4,593,103 \$774,079 \$1,022,960	\$2,919,175
Party Westpac SBS SBS Westpac BNZ SBS Accrued interes Share investments	Maturity date 3-Nov-24 27-Jan-25 27-Jan-25 24-Apr-25 28-Apr-25 25-Jul-25 st receivable	5.70% 6.36% 6.36% 5.30% 6.35% 6.00%	\$4,467,146 \$132,649 \$5,714,353 \$4,556,864 \$4,593,103 \$774,079	\$2,919,175
Party Westpac SBS SBS Westpac BNZ SBS Accrued interes Share investments Loan advances	Maturity date 3-Nov-24 27-Jan-25 27-Jan-25 24-Apr-25 28-Apr-25 25-Jul-25 st receivable	5.70% 6.36% 6.36% 5.30% 6.35% 6.00%	\$4,467,146 \$132,649 \$5,714,353 \$4,556,864 \$4,593,103 \$774,079 \$1,022,960	
Party Westpac SBS SBS Westpac BNZ SBS Accrued interes Share investments Loan advances	Maturity date 3-Nov-24 27-Jan-25 27-Jan-25 24-Apr-25 28-Apr-25 25-Jul-25 st receivable	5.70% 6.36% 6.36% 5.30% 6.35% 6.00%	\$4,467,146 \$132,649 \$5,714,353 \$4,556,864 \$4,593,103 \$774,079 \$1,022,960 \$17,500,000 B	\$2,919,179
Party Westpac SBS SBS Westpac BNZ SBS Accrued interes Share investments Loan advances	Maturity date 3-Nov-24 27-Jan-25 27-Jan-25 24-Apr-25 28-Apr-25 25-Jul-25 st receivable st issued - Invercargill Cent	5.70% 6.36% 6.36% 5.30% 6.35% 6.00%	\$4,467,146 \$132,649 \$5,714,353 \$4,556,864 \$4,593,103 \$774,079 \$1,022,960 \$17,500,000 B \$29,735	\$2,919,179 \$38,238,194
Party Westpac SBS SBS Westpac BNZ SBS Accrued interes Other Investments Loan advances Loan advances	Maturity date 3-Nov-24 27-Jan-25 27-Jan-25 24-Apr-25 28-Apr-25 25-Jul-25 st receivable st issued - Invercargill Cent	5.70% 6.36% 6.36% 5.30% 6.35% 6.00%	\$4,467,146 \$132,649 \$5,714,353 \$4,556,864 \$4,593,103 \$774,079 \$1,022,960 \$17,500,000 B \$29,735	\$2,919,179 \$38,238,194 \$18,552,699

- A The Council entered into a 5 year finance lease agreement with Canon to supply copier machines
- As of 31 October 2024, the outstanding loan balance advanced to ICL amounted to \$17.50 million. The current lending limit that ICC can extend to ICL is \$31.45 million. A total of \$1.64 million has been repaid to ICC between 1 July 2024 & 31 October 2024.
- During July 2024, the advance to ICHL was repaid. Funds were placed onto Term deposit until associated borrowings matures in November 2024.

At the 17 September 2024 Committee meeting a paper was presented to show a comparison of net debt positions of Council with various other councils of similar size. Further information was requested to compare the net debt positions per rating unit. The graph below provides the information requested.

Please note the calculation of the other councils net debt is based on their Long-term Plan statement of financial position and may not match exactly the calculation used for Invercargill City Council. When comparing councils positions it is important to consider that each council is in a different situation and this is only a 10-year snapshot.



As illustrated, Invercargill City Council sits in the mid-range area over the ten years but has an increasing trend.

Most councils have a similar curved shaped profile per rating unit share when compared to the total net debt. The exception is Whangarei District Council which has a much larger rating unit base (44,000 vs 25,000 average for the others).

Fitch Credit Rating

Fitch Ratings released the results of its annual review of Council's credit rating on 6 November 2024.

Fitch Ratings reaffirmed Council's AA+ with stable outlook ratings. Council has held this rating for six years.

The full report is attached at Attachment 1.

The strength of the credit rating reflects Council's ability to rate together with the fiscal prudence that has been exercised and continue to do so. Examples of the fiscal prudence include:

- 180% of revenue debt cap.
- Maintaining \$20 million cash reserves.

Sensitive Expenditure

In accordance with Council's Sensitive Expenditure policy the list of sensitive expenditure for the Mayor, Councillors, Chief Executive and Executive Leadership Team is reported to the Finance and Policy Committee. The table below covers the period from 28 August to 29 October 2024.

Sensitive expenditure is broadly defined in the Sensitive Expenditure Policy and for the purpose of reporting sensitive expenditure is interpreted to include; travel, meals, training and hospitality for Mayor, Councillors, Chief Executive.

Cost Centre	Period Expense Recorded	Transaction Amount	Who	Description	Supplier	
Mayor	Oct-24	270.44	Mayor Clark	Accommodation - LGNZ Zone 5 and 6, Central Otago	Scenic Hotel	
Mayor	Oct-24	2,500.00	Mayor Clark	General Expense - Mayoral advertising - Invers Ltd	Invers Limited	
Mayor	Oct-24	71.74	Mayor Clark	Staff Gifts - Bereavement Flowers - Reece MacDonald	Plaza Supervalue	
Councillors	Oct-24	78.22	Councillors	Staff Gifts - Bereavement Flowers - David Hall- Jones	BNZ CC Jul / Aug S Gage	
Councillors	Sep-24	299.13	Deputy Mayor Campbell	Airfares - LGNZ Conference, Wellington	Air New Zealand	
Councillors	Sep-24	100.87	Darren Ludlow	Airfares - LGNZ Conference, Wellington	Air New Zealand	
Councillors	Sep-24	48.26	Darren Ludlow	Taxis - LGNZ Conference, Wellington	Expense Claim	
Councillors	Sep-24	256.52	Deputy Mayor Campbell	Courses & Seminars - LGNZ Zone 5 and 6, Central Otago	LGNZ	
Councillors	Sep-24	30.44	Deputy Mayor Campbell	Event Costs - Breakfast with Minister Bayley	Southland Chamber of Commerce	
Councillors	Sep-24	200.00	Alex Crackett / Steve Broad	Courses & Seminars - YEM Hui Registration	LGNZ	
Chief Executive Office	Oct-24	48.43	Michael Day	Taxis - LGNZ Conference, Wellington	BNZ CC Jul / Aug M Day	
Chief Executive Office	Oct-24	23.48	Michael Day	Courses & Seminars - Ngai Tahu Meeting - 3 W Workshop, Christchurch	BNZ CC Jul / Aug M Day	

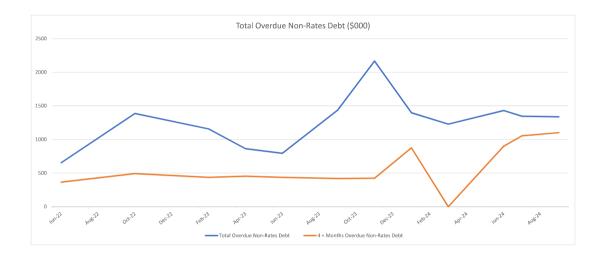
Cost Centre	Period Expense Recorded	Transaction Amount	Who	Description	Supplier
Chief Executive Office	Oct-24	108.47	Michael Day	Courses & Seminars - Ngai Tahu Meeting - 3 W Workshop, Christchurch	BNZ CC Jul / Aug M Day
Chief Executive Office	Sep-24	338.26	Michael Day	Airfares - LGNZ Conference, Wellington	Air New Zealand
Chief Executive Office	Sep-24	256.52	Michael Day	Courses & Seminars - LGNZ Zone 5 and 6, Central Otago	LGNZ
Chief Executive Office	Sep-24	30.44	Michael Day	Event Costs - Breakfast with Minister Bayley	Southland Chamber of Commerce

Debt Management

Sundry (Non-rates) Debt

At 30 September 2024 the non-rates debtors outstanding was \$1.336 million a decrease of \$0.09 million on 31 July 2024. The decrease is a combination of the timing of invoices being processed and the invoicing of contributions to delivered capital projects.

The graph below shows the trend in total overdue non-rates debt for the period from June 2022 to September 2024, and non-rates debt over four months old for the same period.



The table below details the total Council debt and the age of the debt.

	As at 30 September 2024					As at 31 July 2024				
	1 Month	2 Months	3 Months	4 + Months	Total	1 Month	2 Months	3 Months	4 + Months	Total
Grand Total	126,264.82	61,478.80	47,628.11	1,100,695.17	1,336,067	166,128.92	78,724.26	46,011.65	1,054,904.37	1,345,769

Of the above balance \$0.884 million (\$0.515 March 2024), relates to debtors with outstanding debts over \$5,000 and more than two months overdue.

Debt Write Off

There has been no debt written off since 1 July 2024. Debts are only written off following an extensive review of amounts which are two or more months overdue where it is not considered cost effective to be sent to our external debt collectors for debt recovery.

Rates Debtors

The table below summarises the rates arrears balance at 24 October. With the 2024-2025 rating year beginning on 1 July, any unpaid rates for the 2023-2024 year are now shown as arrears. Unpaid amounts for instalment 1 for the 2024-2025 rating year are not considered arrears until 1 July 2025.

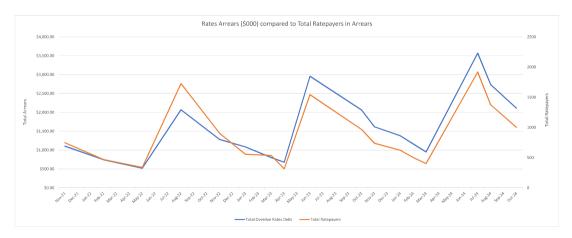
	Rating Year							
	Period 1	Period 2	Period 3	Period 4	Period 5+			
Rates arrears per rating year	2023-2024	2022-2023	2021-2022	2020-2021	2019-2020	2018 & older	Total	
As at 24 October 2024	1,718,745	268,878	61,038	19,628	41,857		2,110,146	
As at 27 August 2024	2,258,026	340,421	77,830	21,308	42,027		2,739,613	
As at 15 July 2024	2,928,178	453,476	114,014	31,516	44,466		3,571,650	
As at 31 March 2024		697,052	165,114	43,003	15,011	30,995	951,175	
As at 23 February 2024		874,336	194,229	47,319	16,930	30,995	1,163,809	
As at Jan 2024		1,063,414	214,151	51,310	18,553	31,295	1,378,723	
As at Nov 2023		1,259,037	248,786	58,694	19,565	31,556	1,617,638	
As at Oct 2023		1,605,031	322,105	75,553	23,106	37,282	2,063,077	
As at June 2023		2,378,364	418,819	97,435	24,235	38,100	2,956,953	
As at April 2023		0	507,049	105,570	26,219	39,171	678,009	
As at March 2023		0	603,591	120,899	34,960	41,407	800,857	
As at January 2023		0	832,952	145,938	46,012	58,739	1,083,641	
As at November 2022		0	1,055,366	161,968	4,939	59,619	1,281,892	
As at August 2022		0	1,738,026	205,383	59,252	67,080	2,069,741	

89.54% (91.99% July, 93.1% March, 91.9% February 2024, November 94%, October 94%, June 87%, April 92%) of Council's rates arrears by value are owed on 664 (July 873, March 292, February 343, November 514, October 643, June 897, April 222) properties with amounts greater than \$1,000 outstanding.

Council offers ratepayers who get behind in their rates the opportunity to enter into a payment plan arrangement. Those ratepayers who are in arrears with a payment plan are not charged rates penalties.

In those situations where there is no payment plan arranged (and followed), Council has a number of debt recovery methods available to it under the Rating Act. These include collection from the mortgage holder (where there is a mortgage) and court judgement. The final recovery method is a rating sale where Council obtains a court judgement to sell the property to recover the rates owed and the costs incurred.

The graph below shows total rates arrears (in thousands), together with total number of ratepayers that are in arrears for the period from November 2021 to March 2024.



Water Billing

Water billing relates to invoices raised quarterly to non-residential ratepayers who use more than a prescribed m³ of water. At present the threshold for charging is use above 249 m³ in the period from 1 July to 30 June.

The total value of water bills overdue at August 2024 \$9,516 (March \$14,464, February \$23,708, November 2023 \$20,956, October 2023 \$38,726). Relating to 45 (March 136, February 203, November 2023 107, October 107) the vast majority of these are for amounts under \$1,000, (\$5,285) 55.54% of the outstanding amount relates to three customers.

Note, water bills overdue at 31 October is currently unavailable due to a reporting issue. A verbal update will be given at the meeting.

Dog Registrations

The total value of dog registrations unpaid at 7 October \$87,986 (August \$103,458, July \$188,420, April \$51,260, February 2024 \$58,342, January 2024 \$60,414, December 2023 is \$64,154) relating to 896 animals (August 1062, July 2048, February 2024 is 627, January 2024 639, December 2023 627).

Total registrations to date are 9,049 dogs.

We do note that the current legislation prevents us from offering instalment payments for dog registrations.

Next Steps

Collection activities will continue on outstanding debtors and rates arrears.

Attachments

1. Fitch Affirms Invercargill City Council at 'AA+'; Outlook stable – 06 Nov 2024 [A5624924]

A5624924



06 NOV 2024

Fitch Affirms Invercargill City Council at 'AA+'; Outlook Stable

Fitch Ratings - Sydney - 06 Nov 2024: Fitch Ratings has affirmed Invercargill City Council's (ICC) Long-Term Local-Currency Issuer Default Rating (IDR) at 'AA+' with a Stable Outlook. Fitch has also affirmed the Short-Term Local-Currency IDR at 'F1+'.

The Long-Term IDR reflects ICC's Standalone Credit Profile (SCP) of 'aa+', which is based on a 'High Midrange' risk profile and a financial profile in the 'aa' category. The 'aa+' SCP reflects ICC's low leverage compared with that of peers.

We expect the council will maintain a 'High Midrange' risk profile. This is due to the stable funding structure anchored by property tax revenue, and the council's capacity to manage its expenditure, which we expect will gain support from easing inflationary pressures. A large capex schedule will drive debt higher over the medium term, but we believe this will be counterbalanced by a firmer operating performance to maintain debt at manageable levels.

KEY RATING DRIVERS

Risk Profile: 'High Midrange'

The 'High Midrange' risk profile indicates a low risk that the council's ability to cover its debt-service needs will unexpectedly weaken in the medium term. Our assessment reflects a combination of 'Stronger' key risk factors for revenue robustness, revenue adjustability, expenditure adjustability, and liabilities and liquidity robustness, and 'Midrange' key risk factors for expenditure sustainability and liabilities and liquidity flexibility.

Revenue Robustness: 'Stronger'

We believe ICC's steady economic performance and strong funding profile will lead to sustainable revenue growth. Property taxes (rates) increased at a 5.5% CAGR for the fiscal year ending June 2019 (FY19)-FY23, underpinning 5.2% growth in operating revenue. The council typically increases rates each year to meet operating expenditure needs. We believe property rates, which make up over 60% of operating revenue, are a highly stable form of revenue because they are linked to the city's robust property base.

Revenue Adjustability: 'Stronger'

Rates provide councils with a high degree of revenue flexibility, as there are minimal restrictions on year-to-year rate setting. Affordability can impose practical limits on rate hikes, but Fitch believes

affordability restrictions are low compared to international peers, given rates represent a low portion of average household income - typically 3%-4% - and are supported by New Zealand's strong wealth levels.

Expenditure Sustainability: 'Midrange'

ICC's expenditure is typically predictable and not heavily influenced by economic cycles. Primary costs include water supply, waste management, road maintenance and local area development. Spending is generally well-planned and matched by rate adjustments. Capex can be more volatile, but mainly consists of planned investments and maintenance-focused activities. Expenditure growth generally aligns to revenue growth, which indicates a 'Midrange' assessment under our criteria.

Expenditure Adjustability: 'Stronger'

New Zealand's local government policy framework requires councils to balance annual operating budgets, effectively reducing the risk of large, unplanned budgetary deficits. We anticipate ICC will maintain a moderate exposure to mandatory expenditure, such as employee expenses, which were 20% of total expenditure in FY23. ICC has investment requirements for general services and core infrastructure, but we believe a portion of capex offers flexibility, such as delaying, reducing or cancelling capital projects. This leads to the 'Stronger' assessment.

Liabilities & Liquidity Robustness: 'Stronger'

ICC adheres to its own internal liability-management policies and prudent risk-management controls. The council's liability management ensures clear visibility on debt growth and it has no exposure to currency risk or high-risk derivatives. Some exposure to short-term debt often creates maturity concentration, but we believe the council's access to borrowing via the New Zealand Local Government Funding Agency Limited (LGFA) (AA+/Stable) ensures stable liquidity with low refinancing risk.

Liabilities & Liquidity Flexibility: 'Midrange'

ICC maintains large internal liquidity resources, held as cash or on term deposit with highly-rated counterparties. The LGFA borrowing structure further supports ICC's access to liquidity through short-and long-term options. LGFA borrowing includes financial covenants, such as a debt ceiling, but we do not expect these to restrict ICC's debt-capital requirements over the medium term. We believe ICC will maintain adequate sources of liquidity, which at FYE23 included NZD34 million in available cash and cash equivalents and a NZD10 million committed bank facility.

Financial Profile: 'aa category'

Fitch's assessment of ICC's financial profile is based on our rating-case scenario for FY24-FY28, which projects fiscal performance and debt levels through an economic cycle. We estimate the primary metric, the payback ratio (net adjusted debt/operating balance), to be 5.7x in FY28, higher than the 4.0x in FY23, as the council increases its borrowings to fund capex. The primary metric falls within the 'aa' category range of 5.0x-9.0x.

Secondary metrics include a debt-service cover ratio of 1.9x in FY28, and a fiscal debt burden (net adjusted debt/operating revenue) of 127%, both within the 'a' category. The combination of the primary metric at the stronger end of the 'aa' category and the secondary metrics leads to a financial profile at the stronger end of the 'aa' category after relevant peer comparison.

Derivation Summary

ICC's Long-Term IDR is driven by its 'aa+' SCP, which reflects a 'High Midrange' risk profile and strong debt metrics. The notch-specific SCP is derived from peer comparison across the key rating drivers and financial metrics.

Short-Term Ratings

The Short-Term IDR corresponds to a Long-Term IDR that lies between 'AAA' and 'AA-', based on the relevant criteria.

Key Assumptions

Risk Profile: 'High Midrange'

Revenue Robustness: 'Stronger'

Revenue Adjustability: 'Stronger'

Expenditure Sustainability: 'Midrange'

Expenditure Adjustability: 'Stronger'

Liabilities and Liquidity Robustness: 'Stronger'

Liabilities and Liquidity Flexibility: 'Midrange'

Financial Profile: 'aa'

Asymmetric Risk: 'N/A'

Support (Budget Loans): 'N/A'

Support (Ad Hoc): 'N/A'

Rating Cap (LT IDR): 'N/A'

Rating Cap (LT LC IDR) 'N/A'

Rating Floor: 'N/A'

Quantitative assumptions - Issuer Specific

Fitch's rating case is a through-the-cycle scenario, which incorporates a combination of revenue, cost and financial risk stresses. It is based on FY19-FY23 actual figures and FY24-FY28 projected ratios. The

key assumptions for the scenario include:

- operating revenue CAGR of 8.0% in FY24-FY28 (FY19-FY23: 5.2%) as the council increases its property rates to meet rising operating and capital expenditure;
- operating expenditure CAGR of 7.6% in FY24-FY28 (FY19-FY23: 6.3%), reflecting service demands, population growth and inflation impacts;
- net capex to average NZD49 million in FY24-FY28 (FY19-FY23: NZD27 million) for maintenance works, key cost areas of roads and water infrastructure, and discretionary spending on local facilities;
- cost of funds to average 3.8% in FY24-FY28 (FY23: 2.9% Fitch-estimated average cost of funds).

Issuer Profile

Invercargill is New Zealand's southernmost city, founded in the 1850s, and the regional capital and commercial centre of Southland. We estimate that the Southland region accounts for around 1% of the country's GDP.

Rating Sensitivities

Factors that Could, Individually or Collectively, Lead to Negative Rating Action/ Downgrade

A downgrade of New Zealand's Long-Term Local-Currency IDR (AA+/Stable) or a weakening of ICC's SCP may lead to negative rating action. A weaker SCP could be caused by a negative reassessment of the council's risk profile to 'Midrange' or deterioration of the payback ratio to closer to 7.0x on a sustained basis in our rating-case scenario.

Factors that Could, Individually or Collectively, Lead to Positive Rating Action/Upgrade

An upgrade of New Zealand's Long-Term Local-Currency IDR and an upward revision of ICC's SCP could lead to positive rating action. ICC's SCP may be raised by a positive reassessment of its risk profile, a payback ratio sustainably below 5.0x, and firming of its debt-service coverage ratio to above 4.0x on a sustained basis in our rating-case assessment.

ESG Considerations

The highest level of ESG credit relevance is a score of '3', unless otherwise disclosed in this section. A score of '3' means ESG issues are credit-neutral or have only a minimal credit impact on the entity, either due to their nature or the way in which they are being managed by the entity. Fitch's ESG Relevance Scores are not inputs in the rating process; they are an observation on the relevance and materiality of ESG factors in the rating decision. For more information on Fitch's ESG Relevance Scores, visit https://www.fitchratings.com/topics/esg/products#esg-relevance-scores.

References for Substantially Material Source Cited as Key Driver Rating

The principal sources of information used in the analysis are described in the Applicable Criteria.

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Rating Actions

ENTITY/DEBT	RATING			RECOVERY	PRIOR
Invercargill City Council	LC LT IDR	AA+ O	Affirmed		AA+ O
	LC ST IDR	F1+	Affirmed		F1+

RATINGS KEY OUTLOOK WATCH

POSITIVE

◆

RATINGS KEY OUTLOOK WATCH

EVOLVING ○ ◆

STABLE O

Applicable Criteria

<u>International Local and Regional Governments Rating Criteria (pub.16 Aug 2024) (including rating assumption sensitivity)</u>

Additional Disclosures

Solicitation Status

Endorsement Status

Invercargill City Council EU Endorsed, UK Endorsed

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EMERGENCY MANAGEMENT SOUTHLAND
Te Räkau Whakamarumaru Murihiku

A5645167

Southland CDEM Group Plan Review

The Group Plan Review - Overview



- The Southland CDEM Group Plan is required to be reviewed every 5 years, as per the requirements of the CDEM Act 2002.
- The plan was last reviewed in 2017 and initial work has already been undertaken to review the regional hazard profile.
 Although dated 2017-2022, the current plan remains in effect until the new plan is adopted.
- The Group Plan sets the strategic direction of the CDEM Group for the next 5 years.
- The hope is to adopt a new Group Plan in 2025.
- The purpose of the presentation today is a high level overview of the review process and to identify where changes are required to existing content within the current plan



The Group Plan Review - Key changes



- Update of the plan to ensure Goals and objectives are still relevent and achievable
- Inclusion of Māori / iwi engagement and response arrangements
- Alignment with current climate change policy and risk assessments
- Update of regional hazards and consequences to reflect recent events and new research
- Alignment of arrangements to CIMS 3rd Edition
- Update of terminology to match National Disaster Resilience Strategy (NDRS)



The Group Plan Review - Process

- Current plan reviewed with Group Office staff to identify what has been achieved, what is still outstanding and what new activities may need to be included across the 4R's
- Consultation with all EM Group members (inc. Councils) to determine requirements of the new plan
- Draft plan structure, goals, objectives and required activities developed
- Draft plan consulted with EM Group member agencies, NEMA and Joint Committee
- Draft plan public consultation and hearings on submissions
- Plan updated and finalised following public consultation
- Plan approved by CEG / Joint Committee and sent to Minister Civil Defence for feedback
- 2025 2030 Group Plan adopted





4R's of emergency management



Reduction

Identifying and analysing long-term risks to human life and property from hazards; taking steps to eliminate these risks if practicable, and, if not, reducing the magnitude of their impacts

Readiness

Developing operational systems and capabilities before a civil defence emergency happens; including self-help and response programmes for the general public, and specific programmes for emergency services, lifeline utilities and other agencies.

Response

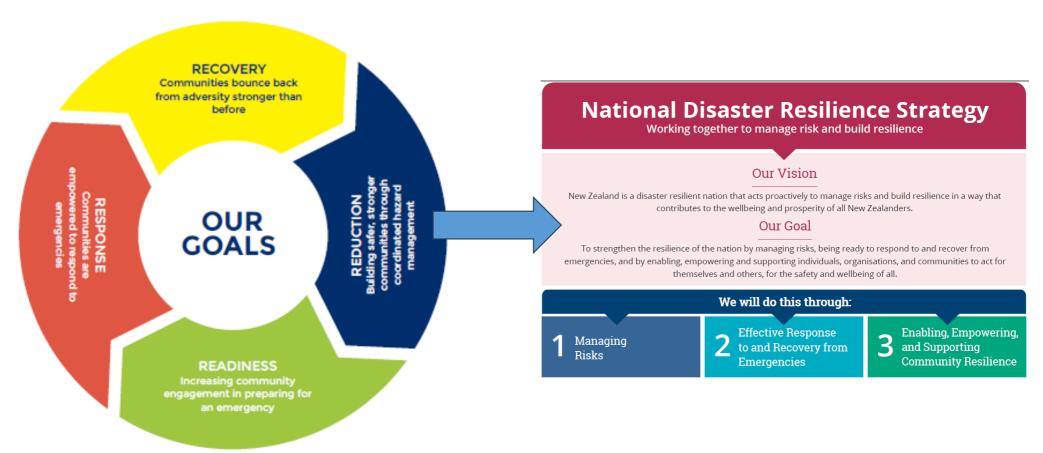
Actions taken immediately before, during or directly after a civil defence emergency to save lives and protect property, and to help communities recover.

Recovery

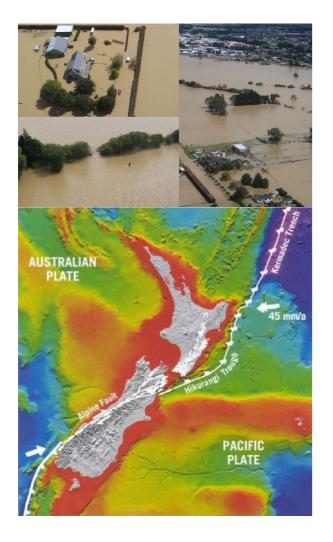
The coordinated efforts and processes to bring about the immediate, medium-term and long-term holistic regeneration of a community following a civil defence emergency.

The current Goals of the Group Plan





Risks and Hazards





- Multi-agency risk assessment workshops used to determine high level risks and consequences for the region
- So far three hazards fully assessed at workshop in 2022; Tsunami and earthquake (Puysegur Trench)*, Regionwide flooding and animal disease
- Further workshops to be held to fully assess other major hazards before plan completion
- Risk survey utilised to determine initial level of risk from remaining hazards
- Results used to inform activities within the Group Plan

Reduction



- Areas for consideration include;
 - Supporting, engaging and continuing hazard research projects that increase commuity resilience and preparedness including climate change
 - Ensuring preparedness across all Group members through business continuity planning
 - Development and sharing of hazard and response information through website, hazard portal to inform decision making at all levels
 - Working with communities to identify local risk and consequences from major hazards
 - Engaging with local authority planning to provide EM advice / input to major projects
 - Understanding the economic impacts of major events to the region

Readiness



- Areas for consideration include:
 - Working with isolated communities to develop and enhance community-led response arrangements e.g .Fiordland
 - Developing existing, and identifying new emergency networks and partnerships to support response structures
 - Continuing multi-agency planning for catastrophic events, such as AF8 and flooding
 - Increasing resilience of communications networks
 - Ensuring continued development of response staff and governance across the region through regular training and exercising
 - Maintaining and developing appropriate region plans and procedures to manage major events at all levels
 - Working with lifeline providers to better understand and enhance the resilience of key regional infrastructure
 - Building partnerships with major regional businesses and commerce to support response

Response



- Areas for consideration include:
 - Providing a clear concept of operations for the centralised response model
 - Ensuring appropriate staffing levels across all partners to provide effective response capability
 - Ensuring response facilities are appropriately resourced to deal with major events
 - Providing consistent resourcing to communities to enable initial response to occur in major events
 - Ensuring that tools and systems support the development of a common operating picture and the sharing of situational awareness
 - Ensuring clear and consitent communications to the public
 - Providing appropriate systems to support the identification and provision of needs to impacted communities
 - Utilising volunteer partners (e.g. Red Cross) to support response activities

Recovery



- Areas for consideration include:
 - Working with key partners in Recovery to ensure arrangements are appropriate for potential impacts of major events
 - Ensuring Recovery environment leads are identified and and engaged across partner agencies
 - Ensuring Recovery roles and responsibilities are clearly defined across local authorities
 - Utilising Recovery lessons from previous events to inform Recovery pre-planning
 - Working with communities to identify local recovery issues and arrangements
 - Understanding requirements of industry and major regional employers to recover following a major event

Inclusion of Māori / Iwi in the plan



- Initial hui to be held with representatives from Mana whenua, Ngāi Tahu and EM Southland in early December.
- Discussion around Mana whenua involvement across 4R's of emergency management
- Some potential areas for consideration include;
 - Development of the partnership with Ngāi Tahu to support work programme delivery and liaison
 - Provision of training to support Mana whenua response capability
 - Inclusion of appropriate Mana whenua representation at all levels of response
 - Identification of Mana whenua / iwi resources that support response and development of agreements for use
 - Support to lwi / Mana whenua response planning and understanding of impacts of major regional hazards

Other considerations



- Are the current arrangements of the Group appropriate? E.g. Funding arrangements, structure, staffing levels?
- Are there any specific projects / areas of work that you would like to be considered as part of the new plan?
- Are there any areas of concern in the way response have been managed in the past? What needs to be addressed to improve this?
- How would you like the activities of the EM Group reported to wider council outside of the formal committees (Coordinating Executive Group and Joint Committee)?

Initial Consultation





https://forms.office.com/r/gfcknRDwf8

- Opportunity to provide feedback on the current plan contents via online form or word document (sent out after meeting)
- Feedback will be collated to inform the draft plan
- Also be sent to wider supporting agencies (Lifelines members, Welfare organisations)